**STRATEGOS** 

Engineering Technologies for Strategy in Defense, Industry, Government & Homeland Security

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Master of Science on Engineering Technology for Strategy and Security

# **STRATEGIC Engineer Resume**

Name Behnaz

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Citizenship Iranian

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### **Education & Special Certificates**

SEP2021, Tehran University, international Business

10 Sep 2023, Current, University of Genoa, International Master Science in Engineering Technology for Strategy and Security (Laurea Magistrale),

STRATEGOS, Genoa, Italy

Sep 2011-12, University of Qom (Shahab Danesh), my national rank of 800 in State entrance exam, Bachelor Degree in Electronical engineering, QOM, Iran

2002 - 2003, High School, Mathematical Physics, Tehran, Iran

### **Professional Experiences**

Electropeyk Company (Senior or expert of business Departure) in Tehran, Iran, Feb 2009- Jul 2018.

Datis Company (International business manager) in Tehran, Iran, Jul 2018- Sep 2023.

#### **Scientific Experiences**

- International business manager
- Signing international contracts
- Supplying and checking the needs of the production line in construction and manufacturing.
- Complete knowledge of electronic components and sharing and training in the business unit.
- Providing the all the components for line product in manufacturing, Considering the check Delivery time and quality
- Finding resources
- Experience working with all countries of the Middle East and Europe
- Solving the problem in the commercial department, and investigating the root cause of the issues and Problems as team working.

#### **Projects**

- The method of presenting a new product to the factory and participating in meetings with the CEO of the factory to transfer knowledge and technology.
- Checking the production processes of a new product and checking and announcing the initial cost and the number of trial production and its annual profit

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#### **Other Experiences**

- Help develop free education for the improvement of international Business to Fresh colleague.
- Voluntarily provided Electronic components for other company.
- Knowledge of making shipping documents and Commercial Documents, To arrange shipment (sea or air and transit ship) and so clearance cargo in the customs. Including to: invoice and packing list and Bill of loading and bank Documents, insurance

#### **Technical Skills**

- · International business management
- Coaching management in the organization
- Management in organizational behavior in the organization

#### **ICT Skills**

I have skills in using the Office suite with advanced skills in using Excel, Word and PowerPoint. I have a basic knowledge of programming language PYTHON, which I'm working on this to improve my ability.

#### Languages

**English (B2 Language)** 

**Persian (Native Language)** 

Italian (basic level)-in training status

## **Experiences**

- Traveling
- saving earth
- Tireless
- Teaching
- Tennis on the table sport
- Badminton sport
- All teamwork projects

I hereby authorize STRATEGOS, Genoa University and Simulation Team to share my CV for Professional and Scientific Reasons with Companies & Institutions