## 1Year 1 Day: Giovani Ingegneri e Aziende Un Anno di Colloqui in un solo Giorno!

1 Year 1 Day, Comapnies, Apr 2024: ANSALDO HITACHI Inspire the Next 📖 🙆 Hitachi Energy HOrso GROUP Hitachi Rail STS STAM MASTERING EXCELLENCE 🐼 Arcwide 🖊 BearingPoint. PAUL WURTH EURES BAU ∩b;t aiz( Sweden ⇒mermec IIII JG Lab, Keqiao AYES Forma Acce//eron SEGULA 0 GROUP Gruppo SIGLA Circle Medov Logistics and ASG tenova

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Gli interessati ai <u>Colloqui</u> sono invitati a <u>caricare il proprio Curriculum</u> su <u>piazzastudenti.aulaweb.unige.it</u> <u>Incontro al Mattino in Villa Cambiaso</u> <u>Pomeriggio Colloqui a</u>

Ingegneria, Area Studio, via Opera Pia 15a

www.simulationteam.com/mipet www.simulationteam.com/strategos www.simulationteam.com/1year1day

Join

Invito esteso a tutti gli Studenti di Informatica

### Meeting Program **15 aprile, 2024**

9:00 am - 5:45pm CEST Live & by Webinar Salone Villa Cambiaso (am), via Opera Pia 15a (pm) 9:00 Welcome Prof. Agostino G. Bruzzone 9:15 Prof.Giorgio Roth, Dr.Crocco, Ing.Lombardo 9:20 Eccellenza e Competitività Oggi

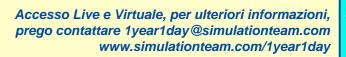
Responsabili di Aziende Leader a livello Mondiale evidenziano Sfide e le Opportunità, in parallelo, sin dal matino, si terranno le Campus Interviews 13:30 Break

14:00 Meeting with Companies & Campus Interviews 17:45 Chiusura

## INVITO A TUTTI GLI STUDENTI DI INGEGNERIA

l'Industria

Accedi a Smart 1Y1D e conosci le Aziende



#### **1 Year 1 Day: Young Engineers meet with Major Companies The Interviews of One Year completed** within a Single Day ALL

1 Year 1 Day, Comapnies, Apr 2024: ANSALDO HITACHI Inspire the Next 📖 🙆 Hitachi Energy HOrsa GROUP Hitachi Rail STS STAM MASTERING EXCELLENCE 🐼 Arcwide 🖊 www.simulationteam.com/1year1day BearingPoint. PAUL WURTH BIL Ob;t JG Lab, Keqiao AYES Forma Acce//eron SEGULA 0 GROUP Gruppo SIGLA Circle Medov Logistics and ASG tenova

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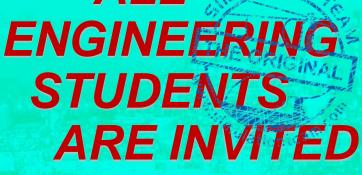
Join **People interested in** MIPET **Campus Interviews are** invited to upload CV on piazzastudenti.aulaweb.unige.it Meeting in Morning in Salone, Villa Cambiaso Afternoon Interviews Indoor at Engineering Buildings via Opera Ria 15a www.simulationteam.com/miper Invitation extended www.simulationteam.com/strategos to Computer Science

#### **Meeting Program** April 15, 2024

9:00 am - 5:45pm CET Live & by Webinar Salone Villa Cambiaso (am), via Opera Pia 15a (pm) 9:00 Welcome Prof. Agostino G. Bruzzone 9:15 Prof.Giorgio Roth, Dr.Crocco, Ing.Lombardo 9:20 International Opportunities Today **Managers from International Major Companies** & Agencies: Opportunities & Challenges, concurrently, Campus Interviews will go since the morning

12:30 Break

13:00 Meeting with Companies & Campus Interviews 17:45 Closure



Visit Smart 1Y1D to know the Companies

Industries meet





Free Live & Virtual Access, for futrher Info 1year1day@simulationteam.com www.simulationteam.com/1year1day

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www.simulationteam.com/mipet www.simulationteam.com/strategos www.simulationteam.com/1year1day

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### INVITO A TUTI GLI STUDENTI DI INGEGNERIA

Accedi a Smart 1Y1D e conosci le Aziende

Industrila incontra Giovani Ingegneri: Sfide ed Opportunità

Accesso Live e Virtuale, per ulteriori informazioni, prego contattare 1year1day@simulationteam.com www.simulationteam.com/1year1day

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**IPET** 

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Meeting in Morning in Salone, Villa Cambiaso Afternoon Interviews Indoor on Engineering Buildings, via Opera Pia 15a

www.simulationteam.com/mipet www.simulationteam.com/strateges www.simulationteam.com/1year1day

Join

Invitation extended to Computer Science

Students

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Industries meet Young Engineers: Opportunities & Challenges

STUDENTS

AREINVITE

Visit Smar 1Y1D to know the Companies



Free Live & Virtual Access, for futrher Info 1year1day@simulationteam.com www.simulationteam.com/1year1day



### Book your Interviews at the General Channel Into the 1Year 1 Day MS Teams to get your Day full of Interviews (not in Linkedin)





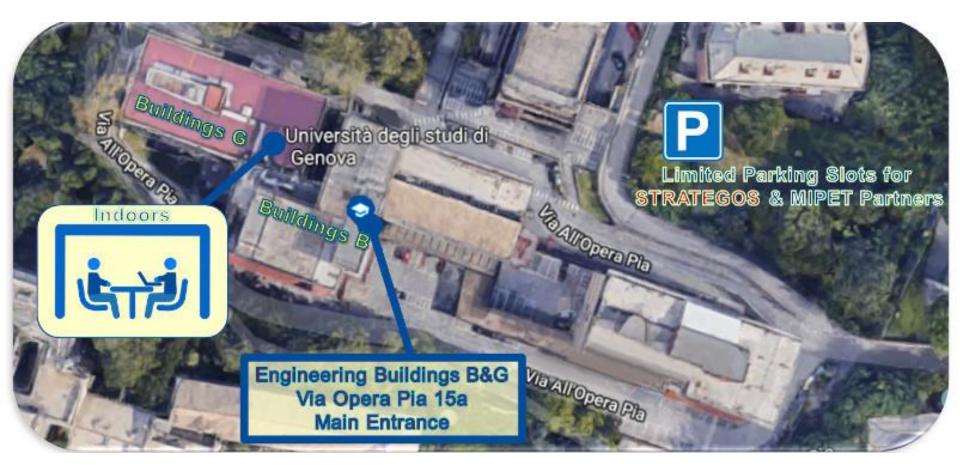
### Morning Presentation are in Villa Cambiasp PM Campus Interviews are in G Building





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# Genoa University, Polytechnic School & Engineering Faculty

The University of Genoa is one of the oldest in Italy and in the World (founded in 1471 AD), it is located in middle of Italian Riviera.

The students are about 40,000 (about 8,000 new entries),

and the Engineering Departments involve around 7,500 students distributed among Genoa Locations and two External Sites: Savona Campus and La Spezia Area

Recently the Polytechnic School was established combining Engineering Faculty and Architecture in order to reinforce the vocation of Genoa University to be an International Leader in Innovative Technologies in a wide spectrum of applications

For further Information about the Engineering & University of Genoa:



www.itim.unige.it www.ingegneria.unige.it www.unige.it



# CONFINDUSTRIA Genova





CONFINDUSTRIA Genova supports International Master MIPET since its begin and promotes these initiatives among Industrial Community



Guido Conforti, DG, Confindustria



# Ordine degli Ingegneri della Provincia di Genova

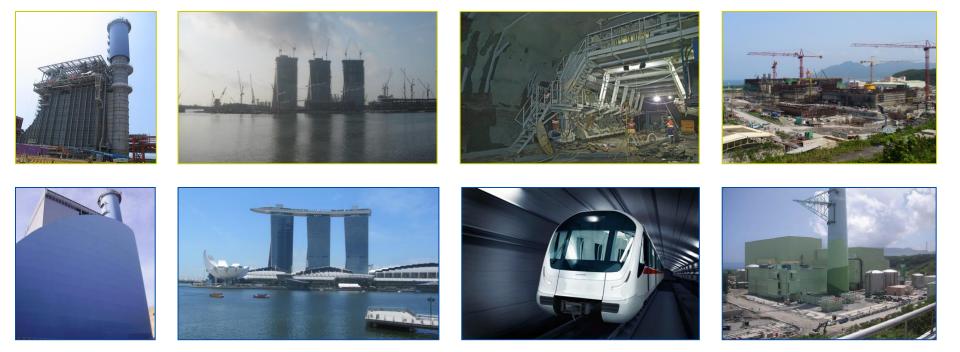






# Intellectual Capital for Future of Engineering

*Jack Welch (GE CEO 1981-2001* from \$14 billions market value to over \$410 billions): Globalization has changed us into a company that searches the world, not just to sell or to source, but to find Intellectual Capital: the World's Best Talents and Greatest Ideas



Scientists investigate that which already is; Engineers create that which has never been Albert Einstein, Physics Nobel Price 1921



# World Urbanization, Current & Future Changes & Crises

Management of a Region or a Town is a challenging activity dealing with Volatility, Uncertainty, Complexity and Ambiguity and it requires to consider many factors and to involve multiple different stakeholders. In case of crisis the management is even

more difficult: while governance procedures are suitable for normal everyday operations, they could fail when conditions are critical. In this case, the new problematic situation could have no previously developed procedures or have one that is purely theoretical and was never experienced (e.g. lack training, low reliability, difficulties in decision making).

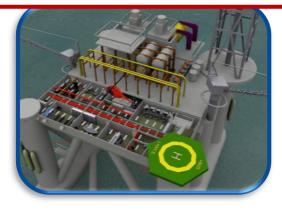




# **Digital Twins...**



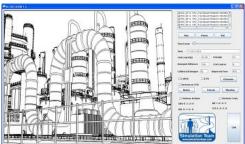
#### ... exist, therefore we have to look inside to see their characteristics and usability













#### ... XR could be supported by very innovative as well as consolidated supports

XR eXtended Reality as combination of Virtual and Augmented Reality (VR & AR)



### .. the Potential of new Solutions



The Author conducted various experiments on different solutions, devices and platforms to improve safety in ports & industrial plants. For instance, there were tested solutions based on tablets and smartphones and CAVEs.





## Strategic Engineering & STRATEGOS



Strategic Engineering is a new Discipline, devoted to combine <u>Modeling & Simulation,</u> <u>Data Analytics & Artificial</u> <u>Intelligence in closed</u> <u>Joop</u> to support the Strategy Development & Decision Making

A Strategy is not a Plan, a Strategy is the ability to well direct your own resources to achieve major Goals for your success Al Artificial Intelligence **STRATEGOS** aims to develop an International Capability in **Strategic Engineering** and it's the 1<sup>st</sup> Master of Science in Italy and among first ones worldwide on this subject

STRATEGOS promotes the new ways to use Quantitative Modeling and Analysis by preparing the new generations of Experts, among Engineers, Managers and Officers to be able to interact directly with the Top Decision Makers on Crucial Problems

Genuense Athenaeum

STRATEGOS

Strategic Engineering allows to combine many different sources of data and to clean, elaborate and fuse them together using Al and Data Analytics to extract information

This allow us to know what happen in the past and what is happening now to get a good picture of the present and to understand it better by using our up-to-date Models & Al The Models are used to simulate the situation and the impact of our decisions but also to consider all possible alternatives in terms of situation changes and other players moves. So the Decisions are made with benefits of Results of Simulation & Smart Systems based on Al

The real impacts of our actions on the field allows to dynamically refine our models & simulators by using advanced Machine Learning Techniques

# STRATEGOS The Strategos...





...owns the Art to Know better what is Happening or is Likely to Happen

Socrates in Laches, 198 E, 423 B.C.

Loosely Translated

# STRATEGOS The Strategos...



Lê o conscidera e mirë comme di senplici strumenti pe focalizâ a seu energia, cöse che peuan ese cangiæ quande cangian e prioritæ: de neuve peuan azonzise e de atre peuan ese eliminæ

...looks at goals as to simply tools to focus positively the energy, these can be changed as his priorities change, new one added & others dropped

Christopher Columbus, Memorial, 1501 A.D.

Genuense

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in



MC

Università di Genova



## **Important Partnership with major Agencies & Companies**

MANTYCIP THALES





# **STRATEGOS**

# New Threats... & New Assets Real... and... Yor Virtual

Nowadays, there are new Threats in Physical World and in Cyber Space that need to be considered

At the same time New Solutions Exists to improve Safety & Security in Extended Maritime Framework dealing with Cyberphysical Systems, GPS Spoofing, Hybrid Operations and Media or Cyber Attacks to Critical Infrastructures





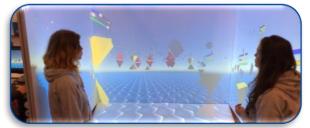






# **MS2G as Enabler**





The new concept of MS2G by Simulation Team allows to develop Interoperable, Intuitive, Scalable & Reusable Simulators with the benefits of the new immersive solutions

The Models manage many active entities driven by Intelligent Agents allowing Simulate Complex Realistic Scenarios







# **STRATEGOS: COYOTE @** JG Lab & Science Club in Keqiao

Genuense

Athenaeum Est.1471 AD



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**Joint Avatars & Networking Unified Simulation** 





- JANUS is a Serious Games based on AI, Avatars & Human Behavior Models to simulate Meeting Dynamics. Digital Transformation Projects
- JANUS has been developed to train & educate junior consultant and it is ready also to conduct assessments
- JANUS identifies criticalities & behaviors in the Projects of Digital Transformation by using Machine Learning
- JANUS allows to speedup the Digital Transformation on Companies by improving People and Processes



AI Artificial Intelligence

**ML Machine Leaning** 

### **STRATEGOS**





# **BOTIM: Smart Retail Promotion by AI & M&S**

Brochure Original control Tool for Intelligent Retail Management

earaot

**BOTIM** adopts the innovative Strategic Engineering paradigm combining Artificial Intelligence. Data Analytics, M&S in closed loop with ERP, CRM, SRM and their Big Data to optimize decisions on Promotions, Sales, Profits and Customer Service as well as a Sustainable Supply Chain. operates over Large Retail Networks covering Regions & Countries. BOTIM **BOTIM** uses Simulation in combination with Genetic Algorithms and Neural Networks to optimize Sales, Profits & Promotions



BOTIMM Access Management				4	Trained		Optimizer	12021-11-33 44-69 6 12021-11-33 44-69 6 12021-11-34 44-69 6 12021-11-	Lipbeline Coopeys con- financial colorginy con- formate corporal of Editor.	Characterie Develo Develo Peri Frand Peri Frand Peri Frand Baser Fradis Cathon and Tea Cathon and Tea Development		atres atres
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**Customer Relationship Management** CRM SRM Supply Relationship Management

ERP Enterprise Resouce Planning







population and social Networks

networks for modeling human behaviors in Operations,





Genuense

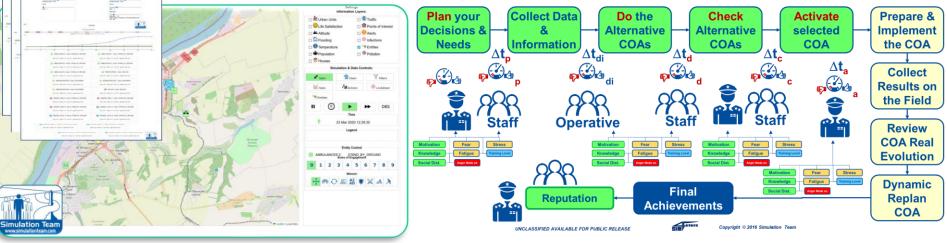
Athenaeum





**CW-SINON** is the 1<sup>st</sup> Simulator ordered by NATO ACT to address the Cognitive Warfare context. The Simulator includes multiple Human Behavior Models (HBM) able to reproduce the impact of Cognitive Attack, BPSM, Kinetic Actions and Hybrid Warfare Initiatives over multiple players as well as Institutions and Population considering their Complex Structure.

**CW-SINON** evaluates impacts of different CW Strategies.



BPSM Broadcast , Print & Social Media CW Cognitive Warfare







CAbles, Pipelines, marine Infrastructures & Autonomous system: protection & Simulation

 CAPIAS is a Solution using M&S, AI & XR for Protection of Critical Infrastructures such as UW Fields, UW Cables & Pipelines, Off-Shore Rigs, Wind Farms respect different Assets (e.g. Old. Conventional, Autonomous & Cyber) both as Threats & Defenders operating & competing over Multiple Domains

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CAPIAS adopts Strategic Engineering: the new discipline supporting Decision Makers by combining the use of M&S, AI, Data Analytics in closed loop with Big Data from the field over Complex Systems Strategic Engineering. CAPIAS allows to Develop & Test: Ideas, Concepts, Tactics & Strategies, new Systems `and even Decision Making





Ordine Ingegneri Genova



6

Prof. A.G.Bruzzone

**MIPET Director** 



Mastering Industrial Plant Engineering and Technologies is an initiative promoted by a joint Team of Academic Institutions, Industries and Associations. MIPET includes an International Master focused on these Issues. The MIPET Excellence is based on the strong cooperation among Academic and Technical Experts coming from Prestigious Universities and Leading Companies operating in this area with special attention to Energy, Iron & Steel, EPC, Large Industrial Plants and Process Industries, Oil & Gas

www.itim.unige.it/mipet

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<u>MIPET</u> is the <u>International Master in Industrial Plant</u> <u>Engineering of Genoa University</u> (il Master Internazionale in Impiantistica e Tecnologie, Scuola Politecnica, Ingegneria, Università di Genova).

<u>MIPET</u> is the 1st and most consolidated International Master Program of Genoa University, <u>fully sponsored privately by</u>

<u>Major Multinational Companies</u>, investing on young Engineers and looking for talents. <u>12 Successful</u> <u>Editions in 12 years</u> confirm the strong Industrial Interest in <u>MIPET</u>







<u>MIPET XIV Edition</u> starts end of <u>April 2024</u> and puts you at <u>Work</u> in only 4 months. After Labs



& Lectures, you will conduct your <u>Internship in a Leading</u> <u>Industry</u> for 3 additional months, just to present your <u>Project</u> <u>Work</u> and being ready to evaluate final Job Proposals by Companies. MIPET Industries participate in Selection Process, they invest time & money in <u>MIPET</u>, so it's not surprising that our <u>Placement Rate overpasses largely 80%</u>.

<sup>6</sup> MIPET guarantees possibility to participate to Engineers graduating in April, Academic Year last session First Week is focused on English Lectures and there is a Summer Break in August



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The Master in Industrial Plant Engineering and Technologies of the Genoa University

# LEADING ENGINEERING

MIPET Program is developed by Industrial Top Experts & Academic Scientists sharing 50% teaching on Practice & Theory of Technical Advances of Industrial Plants and Technologies. In addition, Soft Skills Courses (e.g. Project Management, People Management, HR Orientation<sup>\*</sup>, Spanish for Latin American Markets) and Seminars, by Managers, Engineers and Scientists of 5 Continents, prepare you to Work all around the Globe.

industrial plant engineering and technologies



The Master in Industrial Plant Engineering and Technologies of the Genoa University

# GOOD OPPORTUNITIES

<u>MIPET Outstanding Candidates</u> get free registration, while large majority (usually 90%) receives <u>Grants</u> and have to pay only 1'900 Euro; by the way, MIPET Sponsors are expected to refund even this amount to students that they hire at the end.

The MIPET Internships are usually paid by Industries.

This year, the Companies are offering <u>Great Job Opportunities</u> to <u>Italian Engineers</u> attending MIPET and willing to work, based in their Genoa Offices or in Italy.





industrial plant engineering and technologies

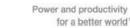


### Leader in Energy and Automation

## **MIPET: ABB Power System Division**

Maurizio Barabino, Engineering Director Power Division in ABB Italy











Nicoletta Rey, FF Regional Manager, Antonella Saldo, New Project Manager, Alessio Simari, Warehousing Project Manager, Chiara Zonza, HR



RINA - Alessia Curti, Italy Talent Recruiter, Matteo Civano, Italy Senior Talent Recruiter



### VR, AR, M&S, Al/IA, Big Data for Industries & Business Processes



### www.sim4future.com







### Horsa GROUP

### 1Year1Day

Managing Director: **Paola Gazzo** Hr People Development: **Chiara Giovannini** 





Horsa Devlab - Paola Gazzo, CEO



de la filla







ANSALDO Energia - Caterina Ratto, HR business partner, Service business and Nuclear Business

### Daitek

Aitek è soluzioni tecnologiche innovative. Progetta e realizza sistemi intelligenti per i trasporti, videosorveglianza per la sicurezza, digital signage per la comunicazione.

Le nostre soluzioni nascono dall'esperienza maturata in trenta anni di grandi progetti e dalla continua attenzione alle evoluzioni tecnologiche.

Un'ampia gamma di funzionalità innovative permette di realizzare soluzioni integrabili e personalizzabili a seconda delle tue esigenze.

Per proteggere la tua attività e migliorarne l'efficienza. Per far crescere il tuo business.



Massimo Massa, Marzia Pipino, Jacopo Motta, Managers at Aitek

#### News



AITEK E LE TECNOLOGIE PER LA GUIDA AUTONOMA SU "IL SECOLO XIX"



RICOSTRUZIONE DEL PONTE: FARE PRESTO E BENE!

#### **Case History**



I principali progetti Aitek per migliorare il business, la sicurezza e

l'efficienza dei nostri Clienti in un'ampia varietà di mercati.



Aizoon group - Francesca Pescetto, HR Partner, Giuseppe Roncarolo, Business Manager

### Technology Consulting & Engineering



ALTEN



SEARCH

STNESS

ALTEN - Alice Pagano, Talent Acquisition Partner, Federico Brozzo Doda, Experience Business Manager

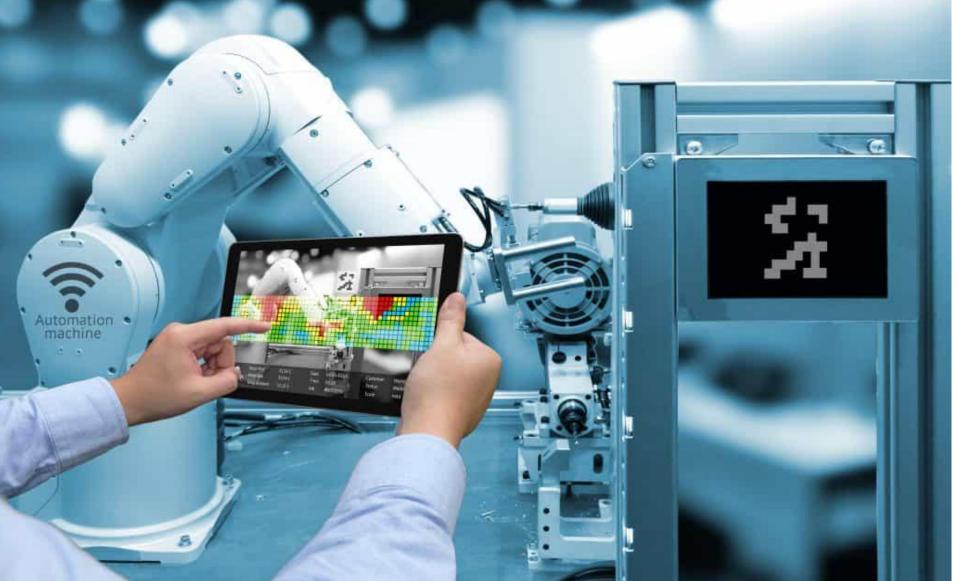




ASG Superconductors - Francesca Giordano e Alessio Lombardo, HR Managers



### DEDICATED INDUSTRIAL SOLUTIONS



CANNON group - Manuela D'Agostino, Corporate HR Development Manager, Michele Martello, HR Manager





Hitachi Energy - Alessandro Rosini, R&D Engineer, Giovanni Pitto, Senior R&D Engineer





Gruppo Sigla srl - Laura Arbanelli, Responsabile HR e Comunicazione

# IVECO GROUP



Iveco Group N.V. - Alessio Canepa, Head of Simulations & Controls, Electrification Technologies, Camilla Campanile, Control Systems Engineer, Bus Electric Vehicles



SMS group

Per candidature ed incontri conoscitivi potete inoltrare il vostro cv a:

- maria.savioli@paulwurth.com
- lucia.pastorino@paulwurth.com



#### L'Industria Impiantistica Incontra i Giovani Ingegneri

### Grazie !









Philips - Marco Caruso, People Partner, Claudio Uras, Project Manager



### **Innovative and Smart Supply Chain**

Menu 📃

Q

Digitalization and simplification of procedures along the entire supply chain

Circletouch - Alessio Giambirtone, Manager



TXT - Gianluca Gagliati, Technical Leader & Manager, Marika Procopio, HR Specialist

### **SEGULA** TECHNOLOGIES



GLOBAL ENGINEERING GROUP





About us What we do 🗸 Newsroom Events Library We offer Our data Procurement Careers

Q

## EUROCONTROL is a pan-European, civil-military organisation dedicated to **supporting European aviation**.



Emanuele Terrasi, R&D Manager, Francesco Testa, SW Developer



#### LA NOSTRA INNOVAZIONE, LE TUE PERFORMANCE

Da oltre 40 anni Aziende, Professionisti e Associazioni di Categoria trovano in Zucchetti un partner che realizza soluzioni con la tecnologia più avanzata.

Ciò ti consente di acquisire importanti vantaggi competitivi e di avere un business di successo.

Un'ampia e innovativa offerta di **soluzioni software, hardware e servizi ti permette di disporre della migliore soluzione sul mercato** e di avvalerti di un unico Partner in grado di soddisfare le tue esigenze tecnologiche.

#### CONNESSI CON IL TUO BUSINESS

Attraverso personale altamente qualificato **il Cliente è seguito in ogni fase ed esigenza**: da un competente supporto pre-vendita per individuare la migliore soluzione, a un tempestivo supporto post-vendita; da una puntuale formazione per sfruttare al meglio le potenzialità delle soluzioni, a un costante aggiornamento su tematiche civilistiche, contabili, fiscali, giuslavoristiche e previdenziali.

Più di 7.000 persone, di cui 1.500 dedicate alla Ricerca e Sviluppo, al servizio di oltre 700.000 Clienti

#### PRESENTI, EFFICIENTI, AL TUO SERVIZIO IN ITALIA...

Siamo al fianco dei nostri Clienti con **sedi in tutta Italia e più di 1.650 Partner**: così possiamo garantirti un supporto costante e tempestivo.

#### ...E NEL MONDO

Supportiamo le necessità dei Clienti con sedi e filiali all'estero con nostre società in Austria, Brasile, Bulgaria, Francia, Germania, Romania, Spagna, Svizzera, UK, USA e oltre 350 Partner in 50 paesi del mondo.

#### ACCELERIAMO LA TUA INNOVAZIONE

Grazie a soluzioni innovative acceleriamo i tuoi processi di trasformazione digitale e dematerializzazione.



LGA Human Resources srl for NTS New Tech System - Laura Ottone, Giulia Clerici, Alberto Pandolfo, Luca Cuttica



//// Manpower®

Candidati Aziende Chi Siamo Linc Magazine

Insights 🔍 Cerca lavoro 🚨 Accedi/Registrati

### LA TUA PROSSIMA OPPORTUNITÀ PROFESSIONALE

Manpower - Angelita Birardi, Manager

## SWEDEN



## 

### EURES The European Job Mobility Portal



#### EURES

Il portale europeo della mobilità professionale







MERMEC spa - Laura Masullo, Valentina Sensati, Recruiters





### Acce//eron

## Annual Report 2023

Read our full report here.





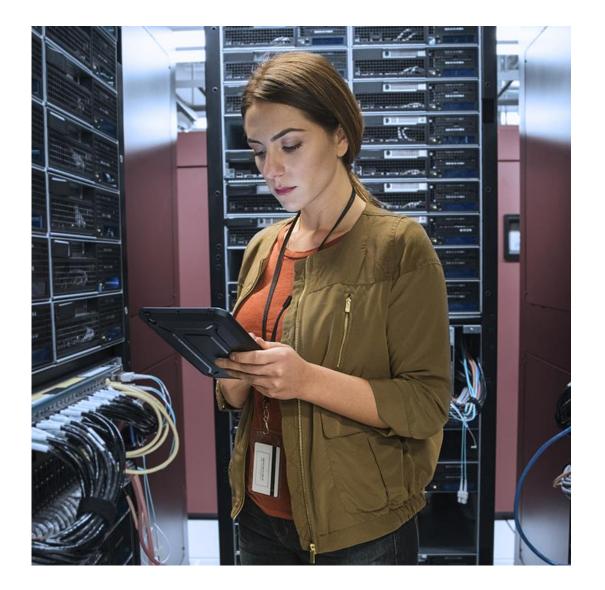
Accelleron Industries - Chiara Artosi, Manager



BluElectronic, member of Logic Sistemi Avionici - Vitali Valentina, HR Manager, Ciffo Davide, Sales & Marketing Manager



Eutecne - Roberto D'Ostilio, Manager





## **Experis**<sup>®</sup> ManpowerGroup

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Forma Mentis - Simona Franceschini CEO





Tenova - Rachele Franci, Training & Development Specialist, Alberto Pollero, Head of Elec. & Inst. Engineering

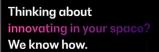
## BearingPoint Arcwide

**BearingPoint** 

Welcome / La nostra Competenza / Innovazioni / BearingPoint Business Services

**BearingPoint Business Services** 

Combining our long consulting history, technology experience and scalable expert power

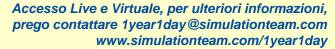


We invented compelling services that are beyond SaaS to ensure your business' continuity by combining our long consulting history, technology experience and scalable expert power.

#### (Web) Matteo Zamorani, Senior Manager, BearingPoint & Country Leader @ Arcwide

## Questions & Free Discussion...







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## ... and Interviewing



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MSC LES Accesso Live e Virtuale, per ulteriori informazioni, prego contattare 1year1day@simulationteam.com www.simulationteam.com/1year1day The Master in Industrial Plant Engineering and Technologies of the Genoa University



### www.itim.unige.it/strategos References

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