1 Year 1 Day: Giovani Ingegneri e Aziende Un Anno di Colloqui in un solo Giorno! INVITO A TURNINGENERALINATION OF THE SOLO GIORNO!



Join GLI STUDENTI DI **MIPET** Gli interessati ai Colloqui sono invitati a caricare il proprio Curriculum INGEGNERIA su piazzastudenti.aulaweb.unige.it Incontro al Mattino in Villa Cambiaso

Pomeriggio Collogui Outdoor sotto Tettoia Ingegnria via Opera Pia www.simulationteam.com/mipet

www.simulationteam.com/strategos www.simulationteam.com/1year1day

Meeting Program

22 novembre, 2021,

9:00 am - 5:45pm CET Live & by Webinar Villa Cambiaso (am), via Opera Pia 15 (pm)

9:00 Welcome Prof. Agostino G. Bruzzone

9:15 Prof.Roth, Dr.Crocco, Ing.Lombardo

9:20 Eccellenza e Competitività Oggi Responsabili di Aziende Leader a livello Mondiale evidenziano Sfide e le Opportunità, in parallelo, sin dal matino, si terranno le Campus Interviews

13:30 Break

14:00 Meeting with Companies & Campus Interviews

17:45 Chiusura

















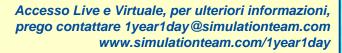








tutti gli Studenti



Accedi a Smart 1Y1D e

conosci le Aziende

1 Year 1 Day: Young Engineers meet with Major Companies

The Interviews of One Year completed within a Single Day

ALL





People interested in Campus Interviews are invited to upload CV on

piazzastudenti.aulaweb.unige.it

Meeting in Morning in Salone, Villa Cambiaso

Afternoon Interviews Outdoor on Engineering

Canopy via Opera Pia

www.simulationteam.com/mipet www.simulationteam.com/strategos www.simulationteam.com/1year1day

Invitation extended to Computer Science Students

Meeting Program

November 22, 2021

9:00 am - 5:45pm CET Webinar Villa Cambiaso (am), via Opera Pia 15 (pm)

9:00 Welcome Prof. Agostino G. Bruzzone

9:15 Prof.Roth, Dr.Crocco, Ing.Lombardo

9:40 International Opportunities Today

Managers from International Major Companies & Agencies: Opportunities & Challenges, concurrently, Campus Interviews will go since the morning

13:30 Break

14:00 Meeting with Companies & Campus Interviews

17:45 Closure























ENGINEER

STUDENTS

ARE INVITED

Visit Smart 1Y1D to know the Companies

1 Year 1 Day: Giovani Ingegneri e Aziende Un Anno di Colloqui in un solo Giorno!





Pomeriggio Colloqui Outdoor sotto Tettoia Ingegnria via Opera Pia

su piazzastudenti.aulaweb.unige.it

Incontro al Mattino in Villa Cambiaso

Gli interessati ai Colloqui sono

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Accedi a Smart 1Y1D e conosci le Aziende











Join

MIPET











tutti gli Studenti



1 Year 1 Day: Young Engineers meet with Major Companies

The Interviews of One Year completed within a Single Day Strategic Enginering ALL





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www.simulationteam.com/mipet www.simulationteam.com/strategas

www.simulationteam.com/strateges www.simulationteam.com/1year1day Invitation extended to Computer Science Students

AREINVITED
Visit Smar 1Y1D to

know the Companies

Industries
meet Young
Engineers:
Opportunities
& Challenges

ENGINEERIN

STUDENTS



April 1, 2021 – 9:00 am - 5:45pm CET

Villa Cambiaso (am), via Opera Pia 15 (pm)

9:00 Welcome Prof. Agostino G. Bruzzone

9:15 Prof.Roth, Dr.Crocco, Ing.Lombardo

9:20 International Opportunities Today

Managers from International Major Companies & Agencies: Opportunities & Challenges, concurrently, Campus Interviews will go since the morning

12:30 Break

13:00 Meeting with Companies & Campus Interviews

17:45 Closure























BUSINESS AS USUAL... during pandemics







Welcome























Free Live & Virtual Access, for futrher Info 1year1day@simulationteam.com www.simulationteam.com/1year1day

Not a Fools' Day, but a Day full of Interviews with Young Talented Engineers



Genoa University, Polytechnic School & Engineering Faculty

The University of Genoa is one of the oldest in Italy and in the World (founded in 1471 AD), it is located in middle of Italian Riviera.

The students are about 40,000 (about 8,000 new entries),

and the Engineering Departments involve around 7,500 students distributed among Genoa Locations and two External Sites: Savona Campus and La Spezia Area

Recently the Polytechnic School was established combining Engineering Faculty and Architecture in order to reinforce the vocation of Genoa University to be an International Leader in

Innovative Technologies in a wide spectrum of applications

For further Information about the Engineering & University of Genoa:







Ordine degli Ingegneri della Provincia di Genova









CONFINDUSTRIA Genova





CONFINDUSTRIA Genova

supports International Master MIPET since its begin and promotes these initiatives among Industrial Community

Crocco, Confindustria



Intellectual Capital for Future of Engineering

Jack Welch (GE CEO 1981-2001 from \$14 billions market value to over \$410 billions): Globalization has changed us into a company that searches the world, not just to sell or to source, but to find Intellectual Capital: the World's Best Talents and Greatest Ideas











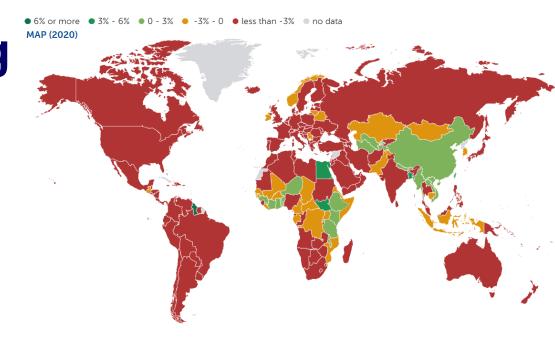


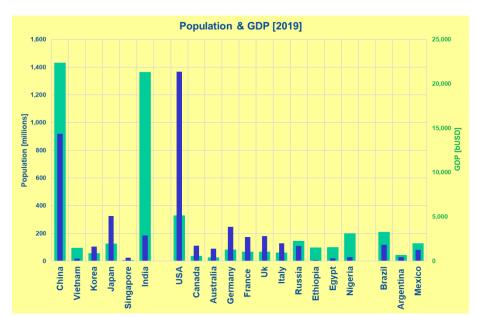


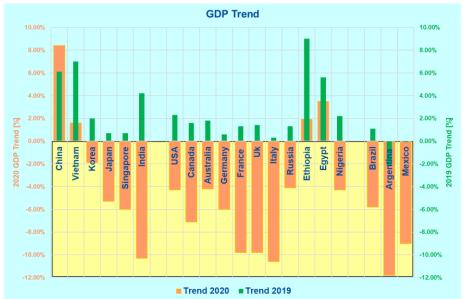


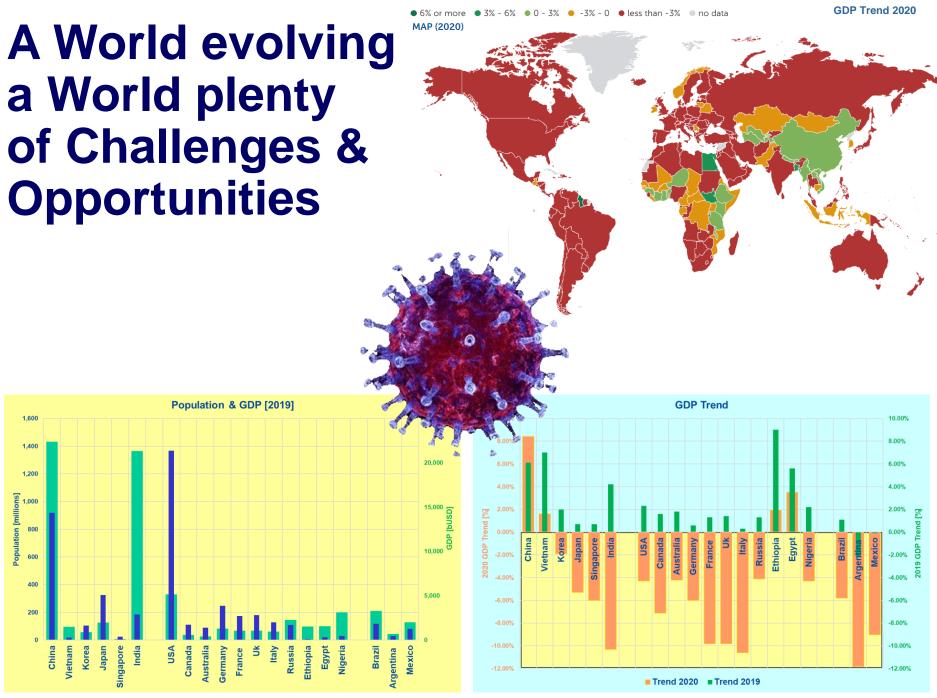
Scientists investigate that which already is; Engineers create that which has never been Albert Einstein, Physics Nobel Price 1921

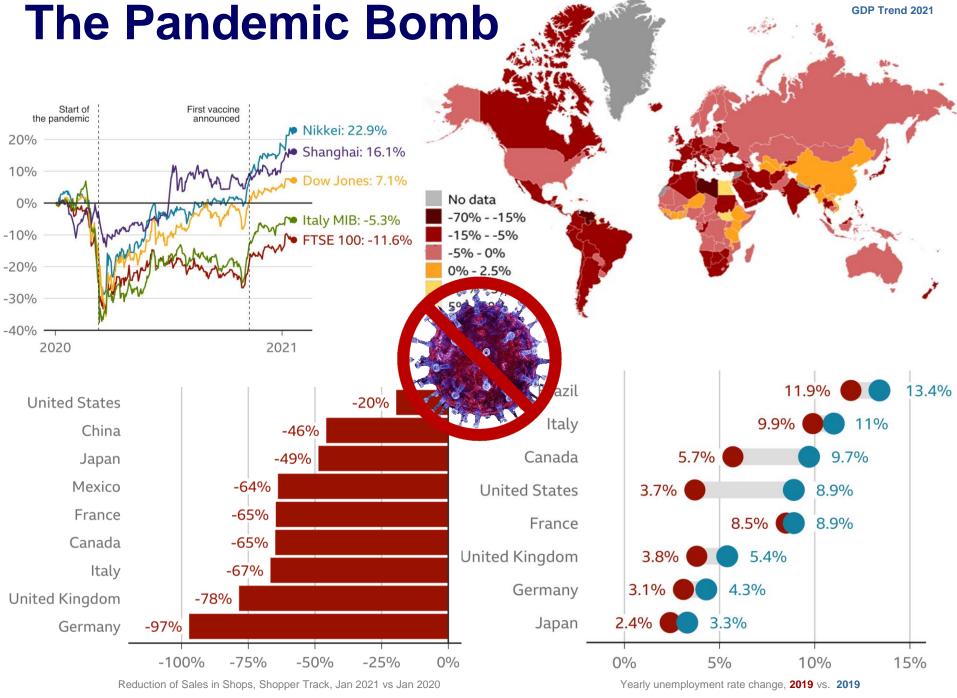
A World evolving a World plenty of Challenges & Opportunities











The Pandemic Bomb vs. the Big Players Fortune 500, 2020 REVENUES (\$M) REVENUE PERCENT PROFITS (\$M) PROFITS PERCENT ASSETS (\$M) **EMPLOYEES** CHANGE IN RANK CHANGE CHANGE \$523,964 \$14,881 \$236,495 2,200,000 Walmart 123.1% Sinopec Group \$407,009 \$6,793.2 16.2% \$317,515.7 582,648 \$383.906 \$7.970 -2.5% \$596,616.3 907.677 2 State Grid China National Petroleum \$379,130 \$4,443.2 \$608,085.6 1,344,410 95.7% \$404,336 **Royal Dutch Shell** \$352,106 \$15,842 83,000 -32.2% -2 1.000% Saudi Aramco \$329,784 \$88,210.9 \$39 Volkswagen \$282,760 \$15,542 8.5% 800% Moderna: 715.5% \$282,616 \$4,026 600% Amazon \$280.522 \$11,588 400% \$19.096.2 Toyota Motor \$275,288 12.4% Novavax: 224.9% 200% \$2,988.4 9.7% \$577 Assicurazioni Generali \$105.921 AstraZeneca: 30.8% \$89.907 \$2,433,3 -56.9% \$192 Pfizer: -10.4% Enel -200% \$138 ENI \$79,513 \$165.7 -96.6% 113 2019 2020 2021 Pharmacheutical Industries Stock Exchange Bloomber Jan 2021 Intesa Sanpaolo \$40,359 \$4,680.7 -2.1% \$915 Poste Italiane \$36,667 \$1,502 -9% \$267,412.9 126,445 5 10% 15% \$3,775.3 \$960,378.2 \$27,169 -17.8% 84,245 UniCredit Group -44



World Urbanization, Current & Future Changes & Crises

Management of a Region or a Town is a challenging activity dealing with Volatility, Uncertainty, Complexity and Ambiguity and it requires to consider many factors and to involve multiple different stakeholders.

In case of crisis the management is even more difficult: while governance procedures are suitable for normal everyday operations, they could fail when conditions are critical. In this case, the new problematic situation could have no previously developed procedures or have one that is purely theoretical and was never experienced (e.g. lack training, low reliability, difficulties in decision making).



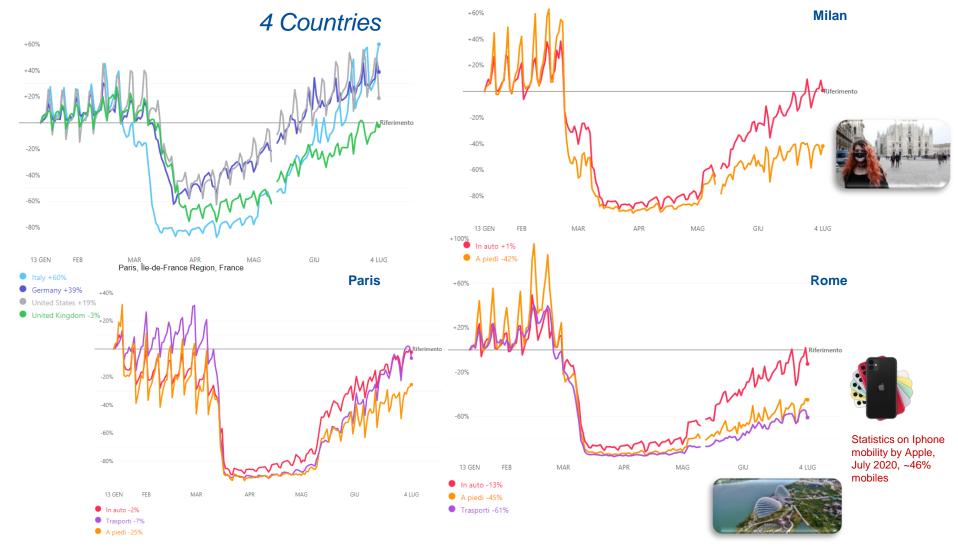


We are discovering things that we was supposed to Know...

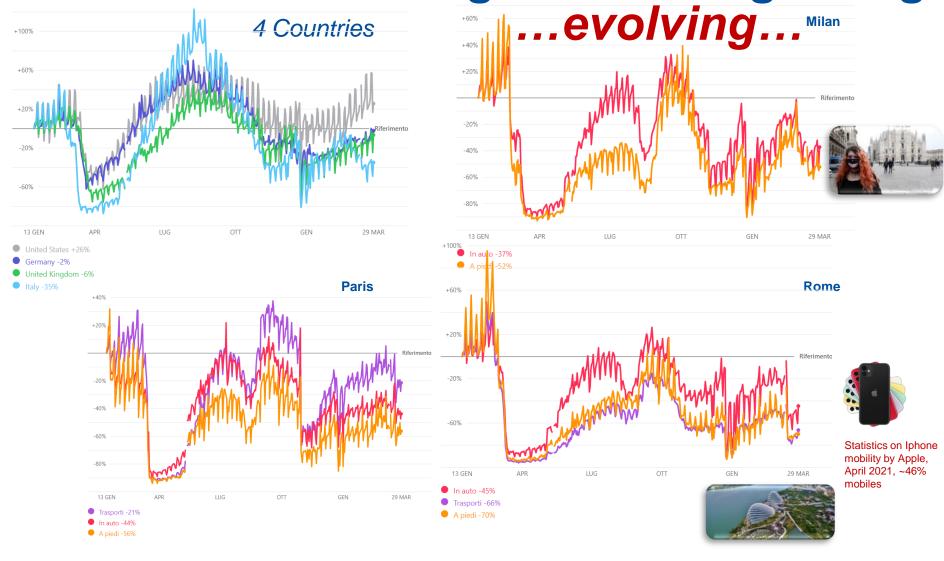


- We experience known & neglected Vulnerabilities
- We discovered capabilities never put at real work
- We were forced to step forward by covid-19 crisis

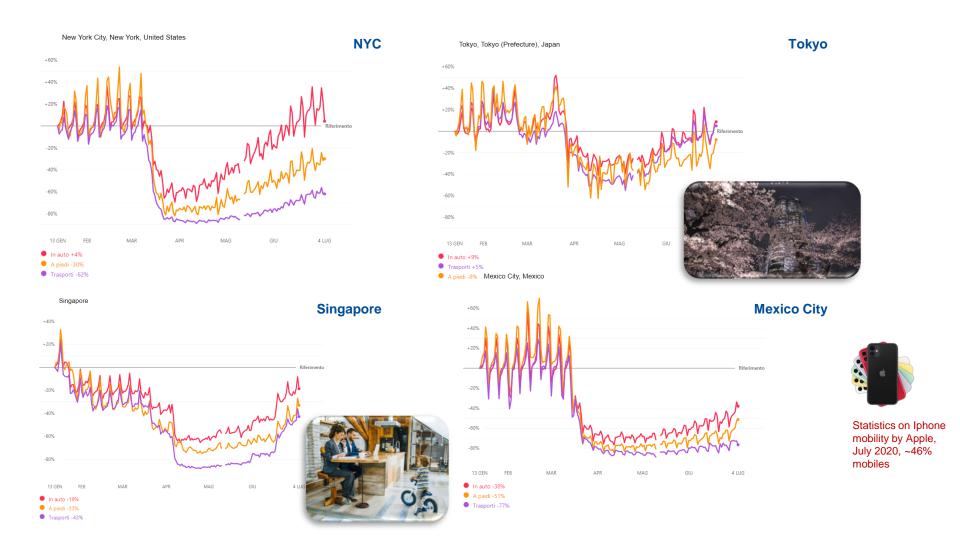
... & things we were ignoring



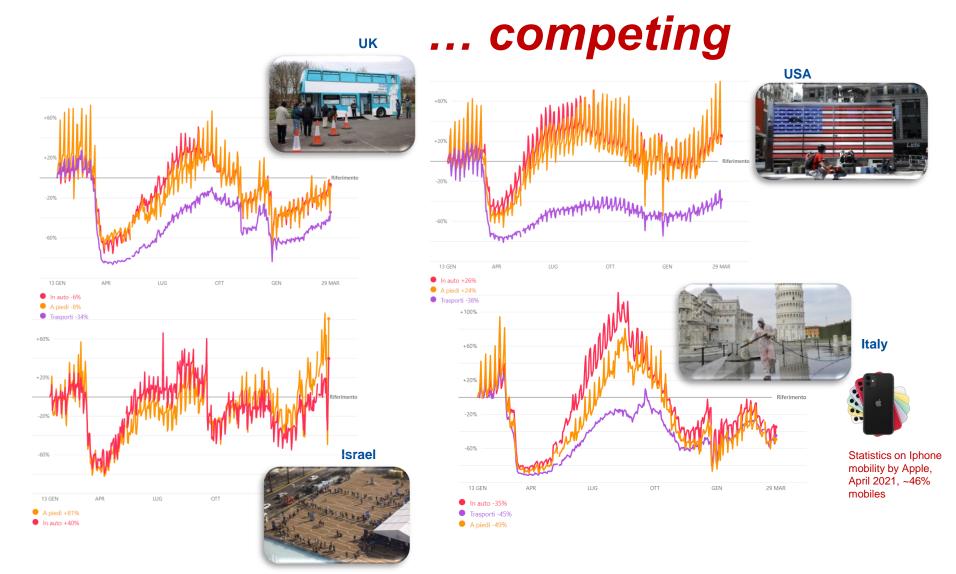
... & things we were ignoring



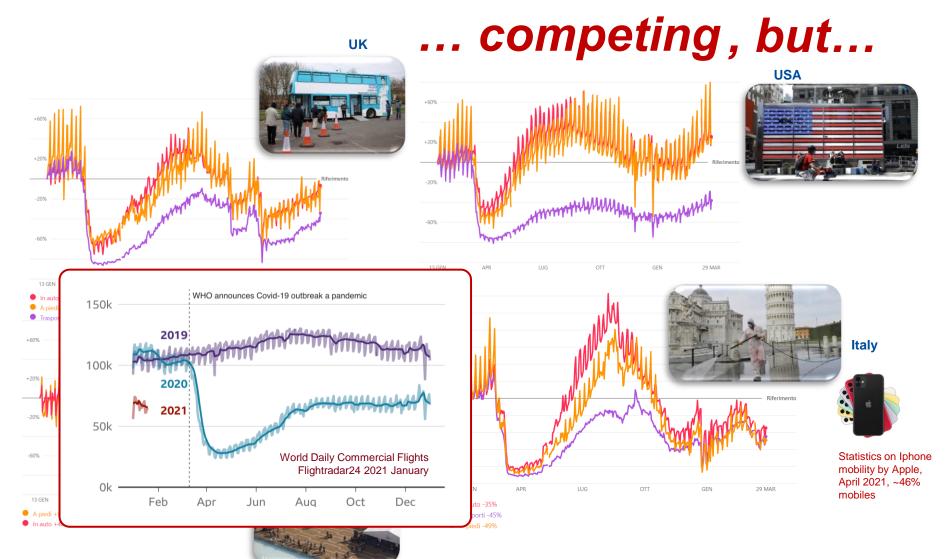
...e.g. We can adapt to live in new ways



...e.g. We can adapt to live in new ways



...e.g. We can adapt to live in new ways



We are creating new ways to **Work and Live**

Nobody knows yet the answer, therefore People discovered new ways to live & Companies are realizing the savings on Rentals, Travels & Benefits...

Do you will use Smart Work after covid-19? ■ Very Often 26.6 38.9 Often Sometimes 13.3 ■I prefer office 21.2

~60% Yes plus 12% Sometimes



Twitter Questionnaire on Cisco ~18'000, July 2020

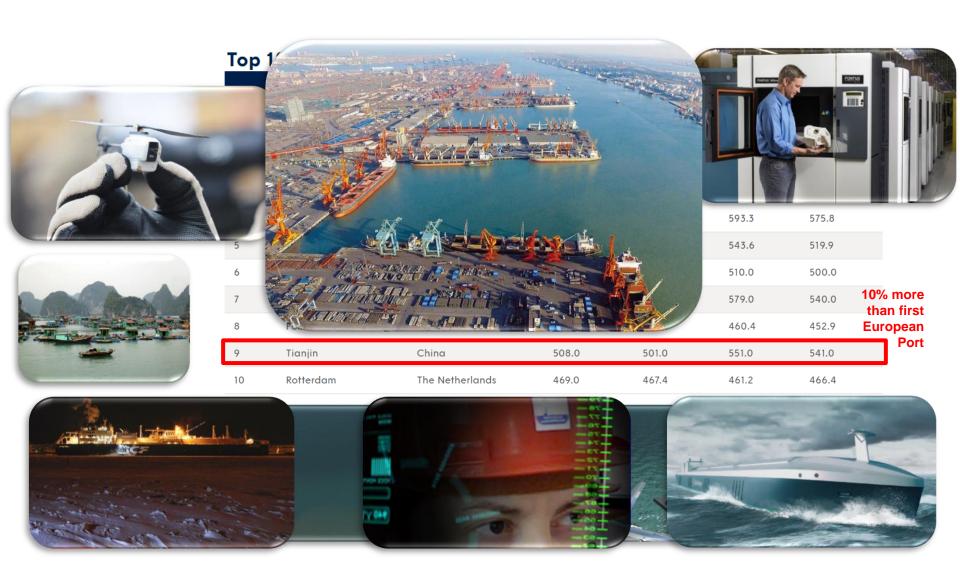


be

even



Port Traffic... new Issues...





... and Safety and Security





... and Safety and Security



Devils is around the corner... ...and we need Engineers



Suez Canal New Corridor, Dec 9, 2016
Lenght 72 km
Cost ~8.2 bUSD
from 49 to 67 ships/day
Expected Revenues up to 13.5 bUSD/year
corresponding to +100%

Revenues along 2020 ~ -10%

Ever Given Container Carrier

Capacity 20'124 TEU

DWT 199'629 Max Speed 22 knts

Lenght 400 m Draught up to 16 m

March 23, 2021, 0540Z Wedged Block

Blocked Ships ~400
Blocked Goods 8.1 bUSD

Alternative Route ~8 days / ~0.4 MUSD Losses Channel ~12 MUSD/Day Value of Goods Delayed 400MUSD/h

March 29 1700Z Unlocked ... just partially

Nothing dramatic, if rare and it lasts just few days... but...

Digital Twins...

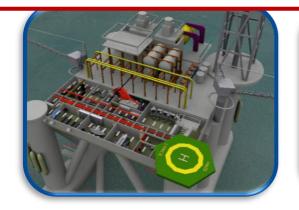








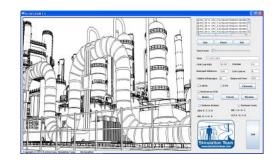
... exist, therefore we have to look inside to see their characteristics and usability







Keep in Mind...









... XR could be supported by very innovative as well as consolidated supports

XR eXtended Reality as combination of Virtual and Augmented Reality (VR & AR)







... the Potential of new Solutions





The Author conducted various experiments on different solutions, devices and platforms to improve safety in ports & industrial plants. For instance, there were tested solutions based on tablets and smartphones and CAVEs.





Strategic Engineering & STRATEGOS



Strategic Engineering

is a new Discipline, devoted to combine <u>Modeling & Simulation</u>, Data Analytics & Artificial

Intelligence in closed

<u>loop</u> to support the

Strategy Development

& Decision Making

A Strategy is not a Plan,
a Strategy is the ability to
well direct your own
resources to achieve major
Goals for your success

Al Artificial Intelligence

STRATEGOS aims to develop an International Capability in Strategic Engineering and it's the 1st Master of Science in Italy and among first ones worldwide on this subject

strategos promotes the new ways to use Quantitative Modeling and Analysis by preparing the new generations of Experts, among Engineers, Managers and Officers to be able to interact directly with the Top Decision Makers on Crucial Problems



Strategic Engineering

allows to combine many different sources of data and to clean, elaborate and fuse them together using Al and Data Analytics to extract information

This allow us to know what happen in the past and what is happening now to get a good picture of the present and to understand it better by using our up-to-date Models & Al Al Artificial Intelligence

The Models are used to simulate the situation and the impact of our decisions but also to consider all possible alternatives in terms of situation changes and other players moves.

So the Decisions are made with benefits of Results of Simulation & Smart Systems based on Al

The real impacts of our actions on the field allows to dynamically refine our models & simulators by using advanced Machine Learning Techniques

The Strategos...





...owns the Art to Know better what is Happening or is Likely to Happen

The Strategos...





...looks at goals as to simply tools to focus positively the energy, these can be changed as his priorities change, new one added & others dropped

Christopher Columbus, Memorial, 1501 A.D.

Loosely Translated







Important Partnership with major Agencies & Companies

SEASTEMA

Horsa devLab







amiu

BRANDNEW





Ial Istituto Affari Internazionali









ANSALDO





BDA





Currently, many Major Companies, Institutions Agencies are active Partnership **STRATEGOS** with on Workshops and

Exercises, as well as on Internships (6 months), Summer Stages (3-6 weeks) and Project **Initiatives**







covid-19: Operations to be safe & win

Strategic Engineering

allows to consider the pandemics aspects

and to study new

technologies, policies,

organizations and processes

to operate during covid-19 and win the

competition challenge





New Threats... & New Assets Real... and... Virtual

Nowadays, there are new Threats

in Physical World and in

Cyber Space that need

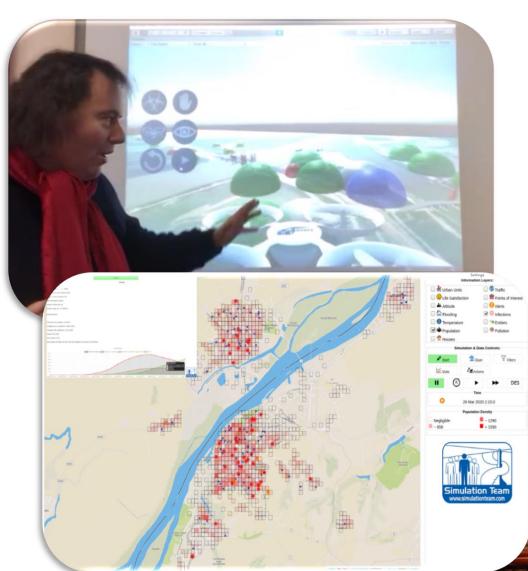
to be considered

At the same time
New Solutions
Exists to improve
Safety & Security
in Extended Maritime
Framework dealing with
Cyberphysical Systems, GPS
Spoofing, Hybrid Operations and
Media or Cyber Attacks to Critical Infrastructures





STRATEGOS









MIPET



XIII Edition 2021



Università degli Studi di Genova







Ordine Ingegneri Genova















Mastering Industrial Plant Engineering and Technologies is an initiative promoted by a joint Team of Academic Institutions, Industries and Associations, MIPET includes an International Master focused on these Issues. The MIPET Excellence is based on the strong cooperation among Academic and Technical Experts coming from Prestigious Universities and Leading Companies operating in this area with special attention to Energy, Iron & Steel, EPC, Large **Industrial Plants and Process Industries, Oil & Gas**







































































Academia, Institutions & Industries

MIPET ORGANIZERS & SUPPORTING INSTITUTIONS

















































































WOOD GROUP





WHAT IS MIPET



MIPET is the <u>International Master in Industrial Plant</u> <u>Engineering of Genoa University</u> (il Master Internazionale in Impiantistica e Tecnologie, Scuola Politecnica, Ingegneria, Università di Genova).

MIPET is the 1st and most consolidated International Master Program of Genoa University, fully sponsored privately by

Major Multinational Companies, investing on young Engineers and looking for talents. 11 Successful Editions in 11 years confirm the strong Industrial Interest in MIPET













4 MONTHS TO WORK



MIPET XIII Edition starts end of April 2022* and puts you at Work in only 4 months. After Labs

& Lectures, you will conduct your <u>Internship in a Leading Industry</u> for 3 additional months, just to present your <u>Project Work</u> and being ready to evaluate final Job Proposals by Companies. MIPET Industries participate in Selection Process, they invest time & money in <u>MIPET</u>, so it's not surprising that our <u>Placement Rate overpasses largely 80%</u>.

* MIPET guarantees possibility to participate to Engineers graduating in April, Academic Year last session First Week is focused on English Lectures and there is a Summer Break in August







LEADING ENGINEERING ... AND MORE!

MIPET Program is developed by Industrial Top Experts & Academic Scientists sharing 50% teaching on Practice & Theory of Technical Advances of Industrial Plants and Technologies. In addition, Soft Skills Courses (e.g. Project Management, People Management, HR Orientation*, Spanish for Latin American Markets) and Seminars, by Managers, Engineers and Scientists of 5 Continents, prepare you to Work all around the Globe.











GOOD OPPORTUNITIES • FOR JOB & YOUR CAREER

MIPET Outstanding Candidates get free registration, while large majority (usually 90%) receives **Grants** and have to pay only 1'900 Euro; by the way, MIPET Sponsors are expected to refund even this amount to students that they hire at the end.

The MIPET Internships are usually paid by Industries.

This year, the Companies are offering **Great Job Opportunities** to **Italian Engineers** attending MIPET and willing to work, based in their Genoa Offices or in Italy.









Cerchiamo Ingegneri Genovesi per operare in Team Internazionali











Questi Volantini sono una delle poche cose in Italiano nel MIPET





www.itim.unige.it/mipet/join





Axpo a full of energy company



Giulia Camattari, HR Academy Talent Acquisition Specialist, DANIELI









Per candidature ed incontri conoscitivi potete inoltrare il vostro cv a:

maria.savioli@paulwurth.com

lucia.pastorino@paulwurth.com

Grazie!



International RINA Network Human resources over 2500

Average age: 42







RuleX

Rulex

The Al That Tells You Why™

With Rulex Explainable AI, existing process and data experts (not programmers or data scientists) automate operational decisions on a global scale, in record time, at the lowest cost.



VR, AR, M&S, Al/IA, Big Data for Industries & Business Processes

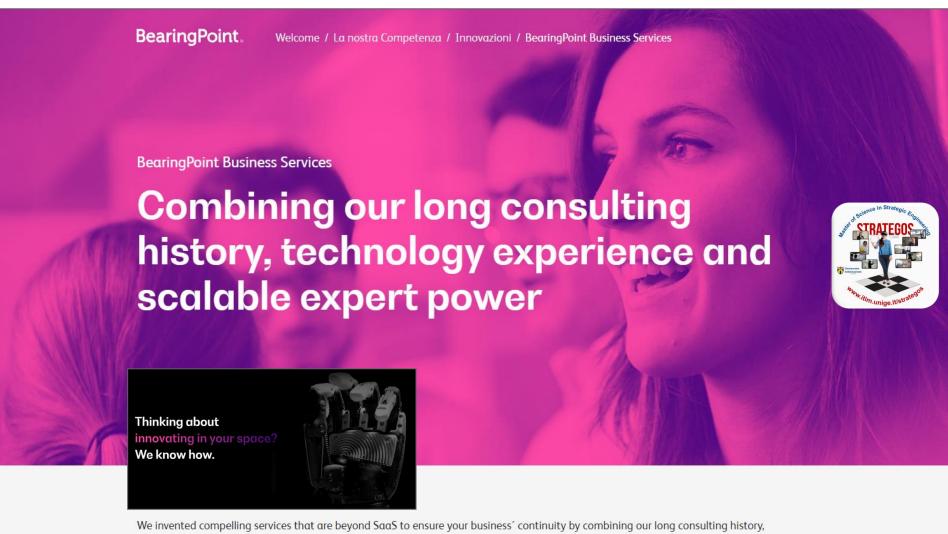


www.sim4future.com





BearingPoint®



technology experience and scalable expert power.











Aitek è soluzioni tecnologiche innovative. Progetta e realizza sistemi intelligenti per i trasporti, videosorveglianza per la sicurezza, digital signage per la comunicazione.

Le nostre soluzioni nascono dall'esperienza maturata in trenta anni di grandi progetti e dalla continua attenzione alle evoluzioni tecnologiche.

Un'ampia gamma di funzionalità innovative permette di realizzare soluzioni integrabili e personalizzabili a seconda delle tue esigenze.

Per proteggere la tua attività e migliorarne l'efficienza. Per far crescere il tuo business.









News



AITEK E LE TECNOLOGIE PER LA GUIDA AUTONOMA SU "IL SECOLO XIX"



RICOSTRUZIONE DEL PONTE: FARE PRESTO E BENE!

Case History



I principali progetti Aitek per migliorare il business, la sicurezza e

l'efficienza dei nostri Clienti in un'ampia varietà di mercati.







More than 60 years of history, Turnover > 250 Ml€, 50 Countries, 30 Companies, 1300 People, 400 Patents 50 Technologies, 600 Different Engineering Solutions

■ Plastics Processing Technologies
■ Steam&WaterTechnologies
■ Automation Systems





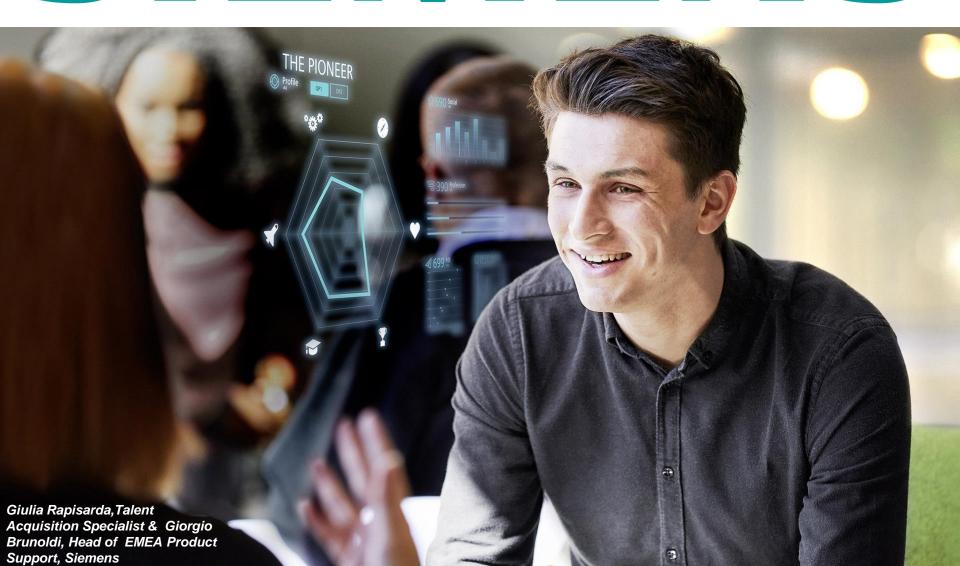








SIEMENS







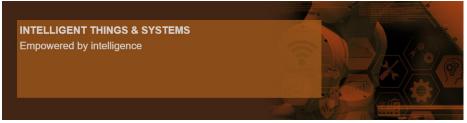
www.vernazzautogru.it

VERNAZZA ALTOGRU















TECHNOLOGY CONSULTING



Pina Imbesi, Pole Manager Vado Ligure, Giovanni Marchese, TCMS Team Leader, Goffredo Verani Masin di Castelnuovo, E/M Integration Manager, Sonja Calcagno, Marketing and Comm.Manager, Segula



CAREER DAY UNIVERSITA' DI GENOVA

✓ 22 Novembre 2021

1year1day (in presenza)

https://www.simulationteam.com/1year1day/



Teresa Boniface, HR Manager & Chiara Delebi, manager, Staff



ALTEN Italy

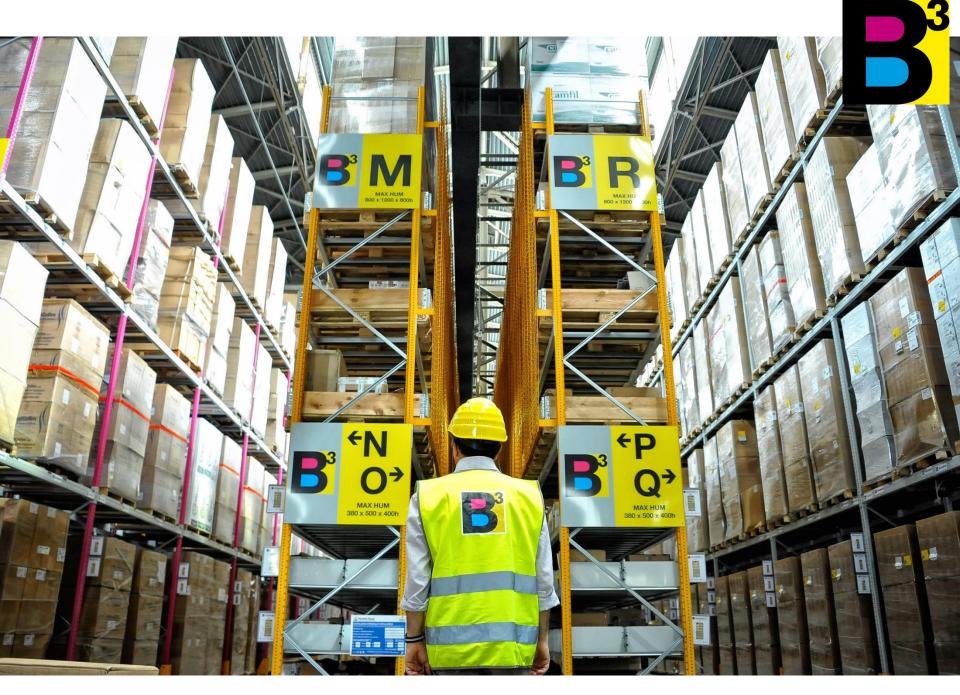












Francesca Gigliello, HR manager, BCUBE



Siamo una realtà attiva nel mercato della consulenza informatica e ingegneristica e supportiamo i nostri clienti e partner nel loro sviluppo tecnologico creando soluzioni personalizzate e aiutandoli a raggiungere più velocemente i risultati prefissati.



ENGINIUM È LA SOCIETÀ SPECIALIZZATA ENGINEERING DI GI GROUP, LA PRIMA MULTINAZIONALE ITALIANA DEL LAVORO.

www.gigroup.it



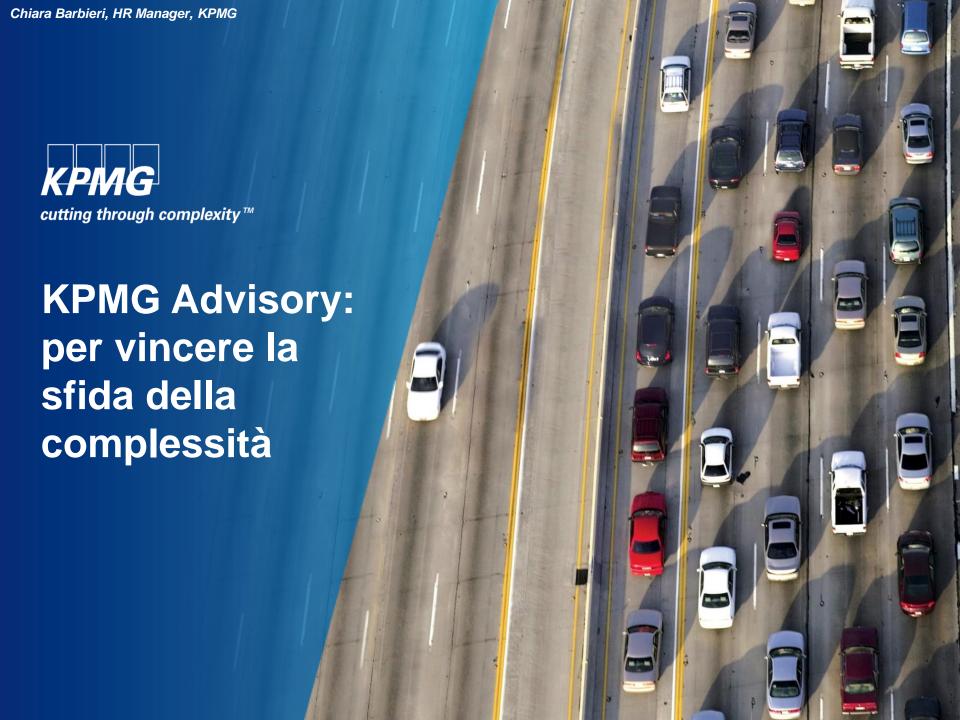










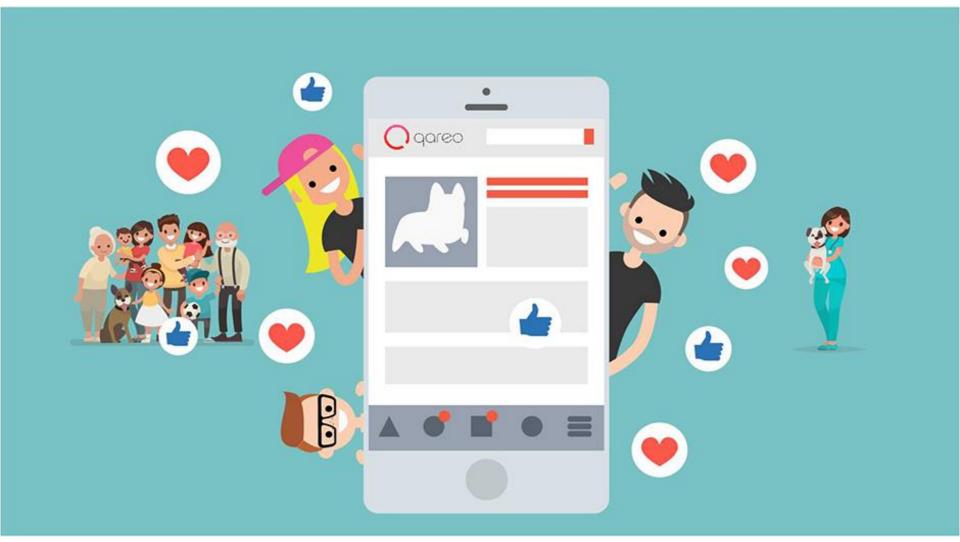


MiCROTEC











LA NOSTRA INNOVAZIONE, LE TUE PERFORMANCE

Da oltre 40 anni Aziende, Professionisti e Associazioni di Categoria trovano in Zucchetti un partner che realizza soluzioni con la tecnologia più avanzata.

Ciò ti consente di acquisire importanti vantaggi competitivi e di avere un business di successo.

Un'ampia e innovativa offerta di **soluzioni software, hardware e servizi ti permette di disporre della migliore soluzione sul mercato** e di avvalerti di un unico Partner in grado di soddisfare le tue esigenze tecnologiche.

CONNESSI CON IL TUO BUSINESS

Attraverso personale altamente qualificato il Cliente è seguito in ogni fase ed esigenza: da un competente supporto pre-vendita per individuare la migliore soluzione, a un tempestivo supporto post-vendita; da una puntuale formazione per sfruttare al meglio le potenzialità delle soluzioni, a un costante aggiornamento su tematiche civilistiche, contabili, fiscali, giuslavoristiche e previdenziali.

Più di 7.000 persone, di cui 1.500 dedicate alla Ricerca e Sviluppo, al servizio di oltre 700.000 Clienti.

PRESENTI, EFFICIENTI, AL TUO SERVIZIO IN ITALIA...

Siamo al fianco dei nostri Clienti con **sedi in tutta Italia e più di 1.650 Partner**: così possiamo garantirti un supporto costante e tempestivo.

...E NEL MONDO

Supportiamo le necessità dei Clienti con sedi e filiali all'estero con nostre società in Austria, Brasile, Bulgaria, Francia, Germania, Romania, Spagna, Svizzera, UK, USA e oltre 350 Partner in 50 paesi del mondo.

ACCELERIAMO **LA TUA INNOVAZIONE**

Grazie a soluzioni innovative acceleriamo i tuoi processi di trasformazione digitale e dematerializzazione.









Questions & Free Discussion...

























Accesso Live e Virtuale, per ulteriori informazioni, prego contattare 1year1day@simulationteam.com www.simulationteam.com/1year1day





... and Interviewing

























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References

www.itim.unige.it/mipet mipet@itim.unige.it













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Dott.ssa Marina Massei DIME, University of Genoa

Via Cadorna, 17100 Savona, Italy Email massei@itim.unige.it URL www.itim.unige.it/mipet







Ing.Kirill Sinelshchikov Simulation Team, DIME

Via Opera Pia 15, 16145 Genova, Italy Tel +39 346 8289 012 - Fax +39 019 2302 289. Email Kirill@simulationteam.com URL www.simulationteam.com/mipet

















