



# STRATEGOS Webinar



## **Intelligence: Answering Crucial Questions**

**11.00-12.30 GMT+2, May 1<sup>st</sup>, 2020, Webinar (by MS TEAMS) Warmup Session starting at 10.30 GMT+2**  
**POC: Prof. Paolo Scotto di Castelbianco, Genoa University & former Director Intelligence School at DIS**

*This Webinar is focused on how to draw a sketch of a complex scenario, such as the Assyrian Region, and use Input and Data to extract the Information fundamental to Answer to the most Crucial Questions devoted to support decisions quickly and effectively*

**Intelligence** is not the study of the history or the creation of comprehensive scenario, but the **Capability** to answer to **Crucial Questions** devoted to support **Decision Makers** in a **promptly** and **effective way**. Obviously this task is achieved by getting the complete picture, therefore often the dynamics and the size of the problem is an hard constraints and it should be necessary to focus on specific issues, being able to extract the **Information** required to support **Specific Actions** from **many sources and data**. Obviously in this field, **Correctness, Responsiveness** and **Reliability** are previous characteristics to provide effective support in dealing with **Risks** and **Opportunities**.

This **Webinar** still focused on the realistic case study focused on current situation on the **Assyrian Region** and its multiple complexities. The focus is on being **Sharply Focused on the Key Questions** to be addressed and being able to **extract Info from multiple data sources** using **different tools & methods**. The **STRATEGOS Class** and **Guests** are invited to use specific links to be able to answer questions proposed by during the **Webinar** by **Prof. Paolo Scotto** that plays the role of the Decision Maker based on his long and highly qualified experience in this sector and his modern vision about **new Technologies, Resources, Approaches & Techniques** in Intelligence Sector.

The focus addresses both **Geo Political** and **Industrial Elements** as well as the expectations on **Different Players** and their possible plans. **Risks, Threats** and **Opportunities** should be identified in addressing the **Questions** and managed instead than suffered as contingencies. **Symptoms** of the evolution of **Competitor Plans** and **Threats** should be identified and their **Dynamics** captured by the **Intelligence Analysis** respect the specific **Assyrian Scenario**.

This **Webinar** is part of **Intelligence Workshops** organized by **STRATEGOS** in **Genoa University**



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**Please contact us to get access to this STRATEGOS Webinar**

**Email: [info.strategos@diten.unige.it](mailto:info.strategos@diten.unige.it)**

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