

STRATEGOS Webinar

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Growth Marketing as the Way to Grow your Business in Real-Time

14.00-16.30 GMT+1, March 9, 2021, Webinar on STRATEGOS Webinars MS Teams POC: Prof. Agostino Bruzzone, Simulation Team and SIM4Future, agostino@simulationteam.com Ing.Giuliano Fabbrini, Simulation Team, giuliano.fabbrini@simulationteam.com Ing.Marco Gotelli, Simulation Team, marco.gotelli@simulationteam.com

Growth Marketing is a set of activities and technologies that aim to the acquisition of new customers, the process takes advantage of the very innovative technologies based on AI, Big Data and Simulation.

Workshop Description:

Growth Marketing mixes digital marketing principles with data analysis, automation tools and artificial intelligence.

The power of this new discipline is to enhance companies to **analyze in real-time** the **impact** of their actions and get instantaneously a **feedback** from the market (listen to the echo of your actions)– new product launch, new policies, etc.

Artificial intelligence is used to automatize processes and enhance pattern recognition. Simulation is used to perform rapid testing for marketing strategies and for example simulate the impact of viralization.

Growth Marketing is a **cross-business** technology, based on common paradigms that can **bring successful** growth **both** to **Startups and** big **Companies**.

This workshop addresses a wide range of **companies** and **professionals** that want to get innovative **insights**.

