

1 Year 1 Day: Giovani Ingegneri e Aziende

Un Anno di Colloqui in un solo Giorno!



1 Year 1 Day, 4 aprile, 2022,
Aziende Partecipanti:

ABB **accenture**

HITACHI RuleX
Inspire the Next

PAUL WURTH

Horsq GROUP **aspo B³**

STAN **SIM** **AKYA**

SEGULA **AKYA**

BearingPoint

SIEMENS **SYSDATA**

Enginium **METHEUS**

Autogru **SYNERGIE** **staff**

SEINGIM **DE WAVE GROUP**

BV TECH **SELESTA**

Adecco **ASG**

ERICSSON **Kelly** **ASG**

SEINGIM **ENERGETICA** **NAVIONICS**

Acciaierie d'Italia **Lombardini22**

PHILIPS **FINCANTIERI** **BPS**

FRIGOMAR **UMANA**

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Join MIPET

Gli interessati ai Colloqui sono invitati a caricare il proprio Curriculum su piazzastudenti.aulaweb.unige.it
Incontro al Mattino in Villa Cambiaso

Pomeriggio Colloqui a Ingegneria, Area Studio, via Opera Pia 15a

www.simulationteam.com/mipet
www.simulationteam.com/strategos
www.simulationteam.com/1year1day

Meeting Program

4 aprile, 2022

9:00 am - 5:45pm CET Live & by Webinar
Villa Cambiaso (am), via Opera Pia 15a (pm)

- 9:00 Welcome Prof. Agostino G. Bruzzone
- 9:15 Prof. Roth, Dr. Crocco, Ing. Lombardo
- 9:20 Eccellenza e Competitività Oggi
Responsabili di Aziende Leader a livello Mondiale evidenziano Sfide e le Opportunità, in parallelo, sin dal mattino, si terranno le Campus Interviews
- 13:30 Break
- 14:00 Meeting with Companies & Campus Interviews
- 17:45 Chiusura

INVITO A TUTTI GLI STUDENTI DI INGEGNERIA

Invito esteso a tutti gli Studenti di Informatica

L'Industria incontra Giovani Ingegneri: Sfide ed Opportunità LIVE

Accedi a Smart 1Y1D e conosci le Aziende



1 Year 1 Day: Young Engineers meet with Major Companies

The Interviews of One Year completed within a Single Day



ALL ENGINEERING STUDENTS ARE INVITED



People interested in Campus Interviews are invited to upload CV on

piazzastudenti.aulaweb.unige.it

Meeting in Morning in Salone, Villa Cambiaso

Afternoon Interviews Indoor at Engineering Buildings via Opera Pia 15a

www.simulationteam.com/mipet
www.simulationteam.com/strategos
www.simulationteam.com/1year1day

Invitation extended to Computer Science Students

Visit Smart 1Y1D to know the Companies



Industries meet Young Engineers: Opportunities & Challenges **LIVE**



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Managers from International Major Companies & Agencies: Opportunities & Challenges, concurrently, Campus Interviews will go since the morning

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17:45 Closure

1 Year 1 Day, April 4, 2022, Attending Companies

Free Live & Virtual Access, for further Info
1year1day@simulationteam.com
www.simulationteam.com/1year1day

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1 Year 1 Day, 4 aprile, 2022, Aziende Partecipanti:

Accesso Live e Virtuale, per ulteriori informazioni, prego contattare 1year1day@simulationteam.com
www.simulationteam.com/1year1day

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BUSINESS AS USUAL... ... during pandemics



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Attending Companies

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PAUL WURTH

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STRATEGOS

Master Science in Engineering Technology for Strategy & Security

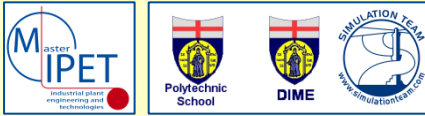
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Prof. Agostino G. Bruzzone

Welcome



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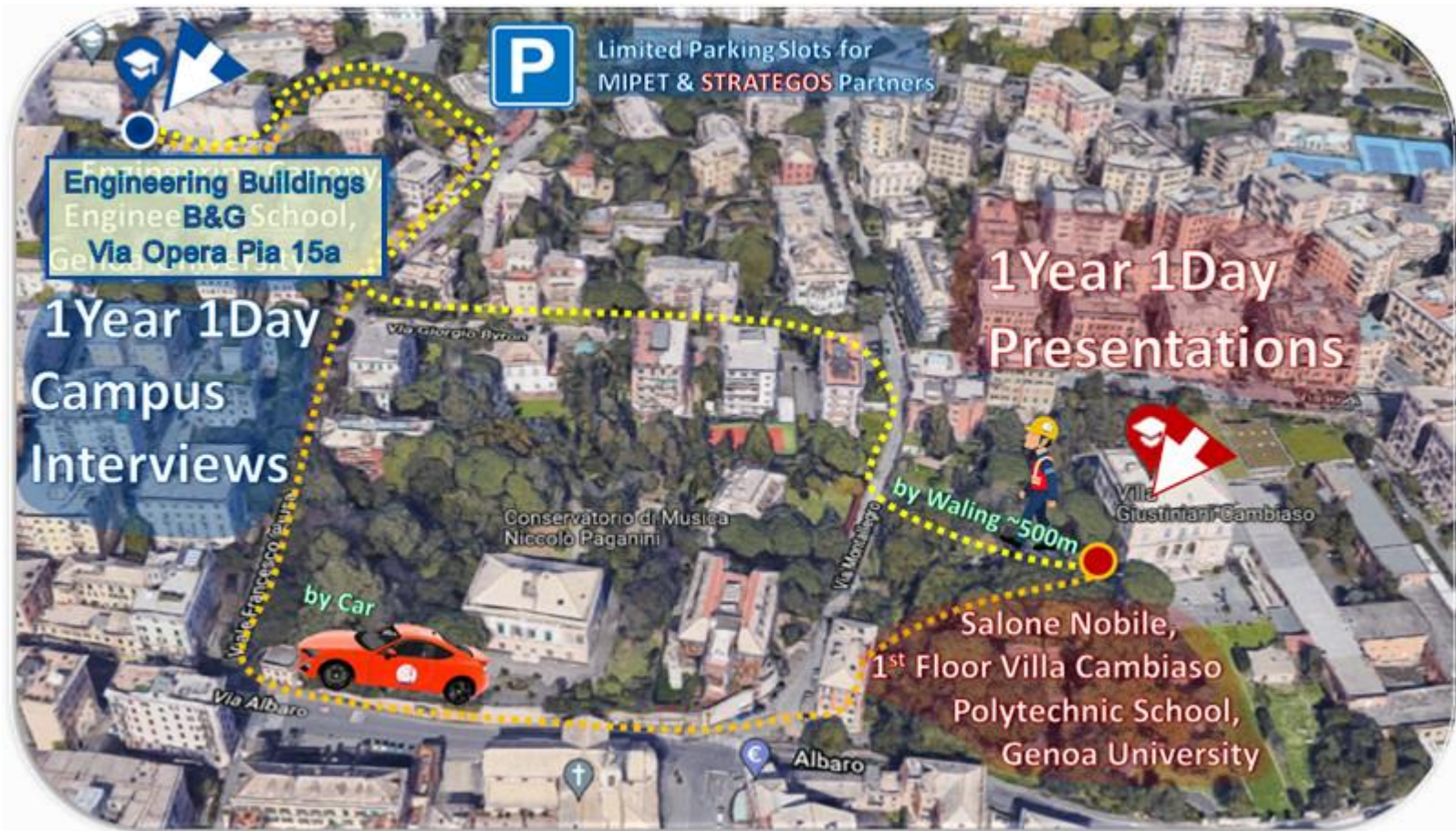
Book your Interviews at the General Channel Into the 1 Year 1 Day MS Teams to get your *Day full of Interviews*

(not in LinkedIn)



Morning Presentation are in **VILLA**

Afternoon Campus Interviews are in **Buildings**



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Genoa University, Polytechnic School & Engineering Faculty

The University of Genoa is one of the oldest in Italy and in the World (founded in 1471 AD), it is located in middle of Italian Riviera.

The students are about 40,000 (about 8,000 new entries), and the Engineering Departments involve around 7,500 students distributed among Genoa Locations and two External Sites: Savona Campus and La Spezia Area

Recently the Polytechnic School was established combining Engineering Faculty and Architecture in order to reinforce the vocation of Genoa University to be an International Leader in Innovative Technologies in a wide spectrum of applications

For further Information about the Engineering & University of Genoa:



www.itim.unige.it

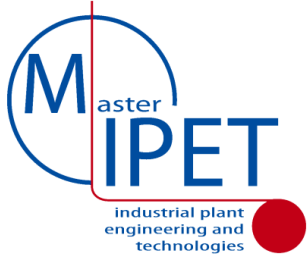
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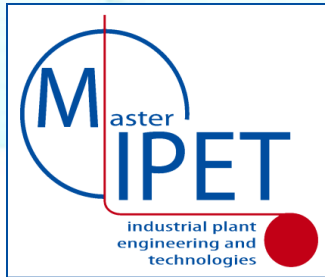


Ordine degli Ingegneri della Provincia di Genova





CONFINDUSTRIA Genova



**CONFINDUSTRIA
Genova**
supports International
Master MIPET since its
begin and promotes
these initiatives among
Industrial Community

Crocco, Confindustria



Pestilence... and Pandemics



Shanghai, China

GDP 16'862b\$ +2.3%



Singapore

GDP 358b\$ -5.4%



New York City, USA

GDP 22'939b\$ -3.5%



Water

... and War

GDP 181b\$ -4.2%

GDP 201b\$ -21%



Kiev



Kobane



© Hamid Reza Rahman

Kabul GDP 19b\$ -5.0%



Famine... Water



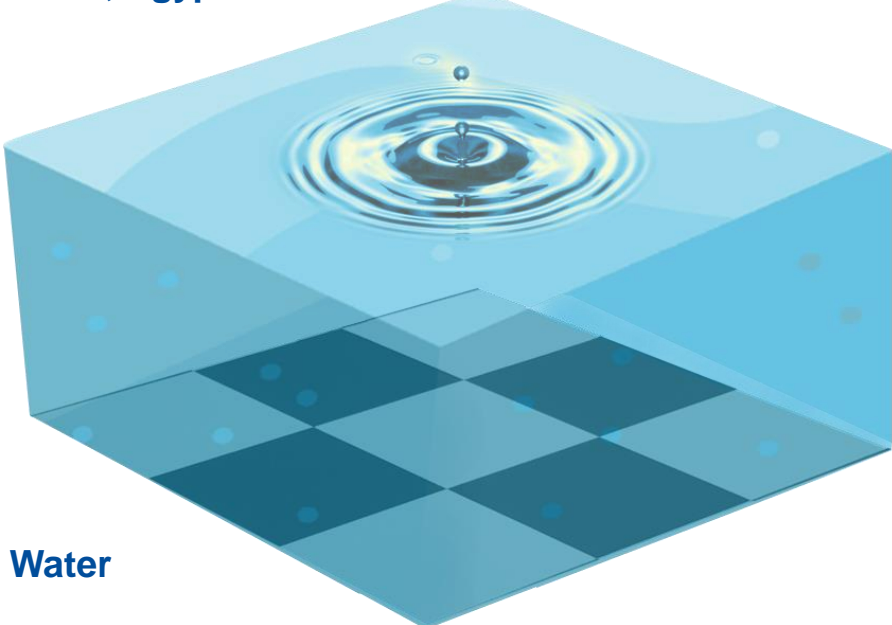
Addis Ababa, Ethiopia GDP 396b\$ +6.7%



Cairo, Egypt GDP 92b\$ +6.1%



Santiago, Chile GDP 331b\$ -6.8%



Water

Intellectual Capital for Future of Engineering

Jack Welch (GE CEO 1981-2001 from \$14 billions market value to over \$410 billions): Globalization has changed us into a company that searches the world, not just to sell or to source, but to find Intellectual Capital: the World's Best Talents and Greatest Ideas



Scientists investigate that which already is; Engineers create that which has never been
Albert Einstein, Physics Nobel Price 1921

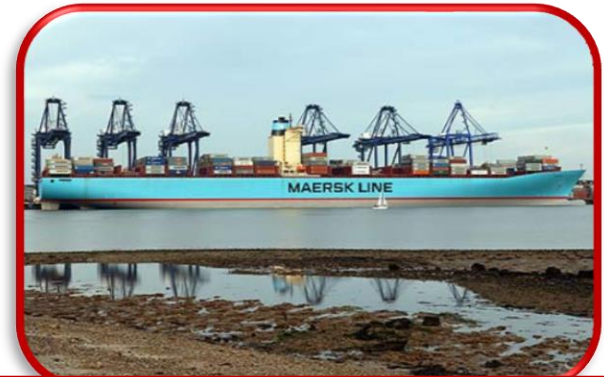
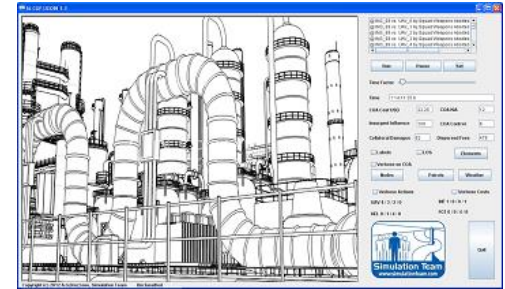


World Urbanization, Current & Future Changes & Crises

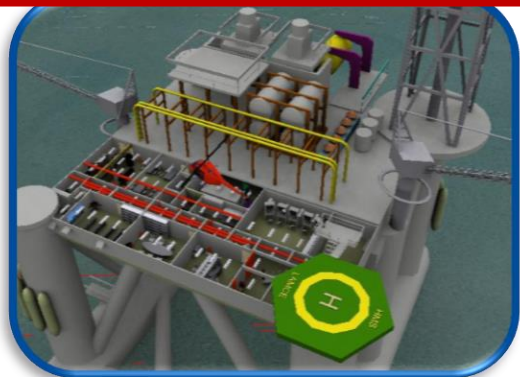
Management of a Region or a Town is a challenging activity dealing with Volatility, Uncertainty, Complexity and Ambiguity and it requires to consider many factors and to involve multiple different stakeholders. In case of crisis the management is even more difficult: while governance procedures are suitable for normal everyday operations, they could fail when conditions are critical. In this case, the new problematic situation could have no previously developed procedures or have one that is purely theoretical and was never experienced (e.g. lack training, low reliability, difficulties in decision making).



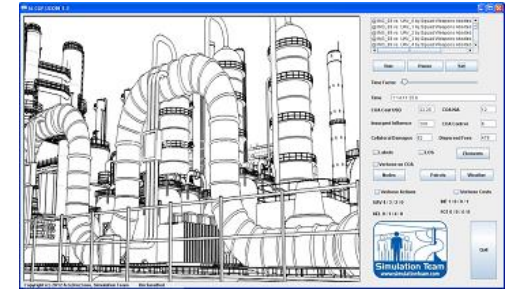
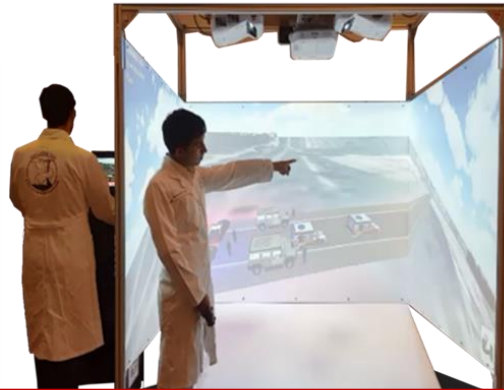
Digital Twins...



... exist, therefore we have to look inside to see their characteristics and usability



Keep in Mind...



... XR could be supported by very innovative as well as consolidated supports

XR eXtended Reality as combination of Virtual and Augmented Reality (VR & AR)



... the Potential of new Solutions



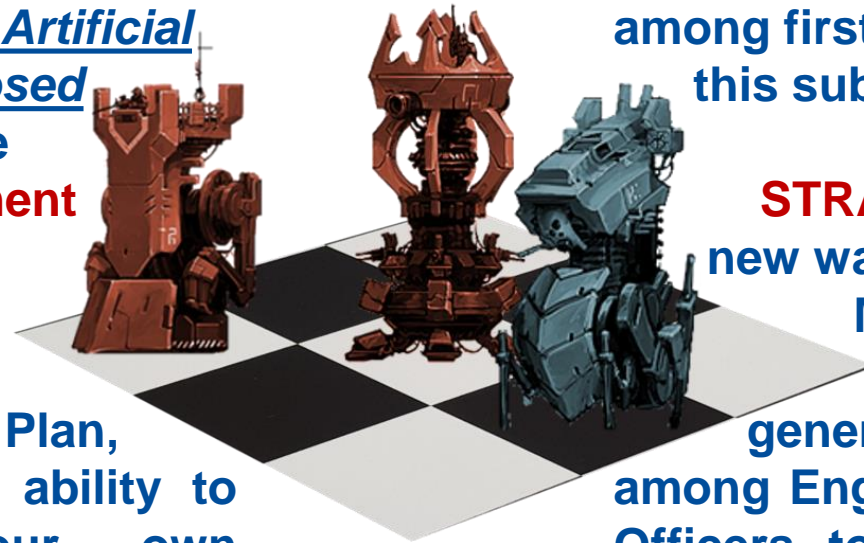
The Author conducted various experiments on different solutions, devices and platforms to improve safety in ports & industrial plants. For instance, there were tested solutions based on tablets and smartphones and CAVEs.



Strategic Engineering & STRATEGOS

Strategic Engineering is a new Discipline, devoted to combine Modeling & Simulation, Data Analytics & Artificial Intelligence in closed loop to support the **Strategy Development & Decision Making**

A **Strategy** is not a Plan, a **Strategy** is the ability to well direct your own resources to achieve major Goals for your success



AI Artificial Intelligence

STRATEGOS aims to develop an International Capability in **Strategic Engineering** and it's the 1st Master of Science in Italy and among first ones worldwide on this subject

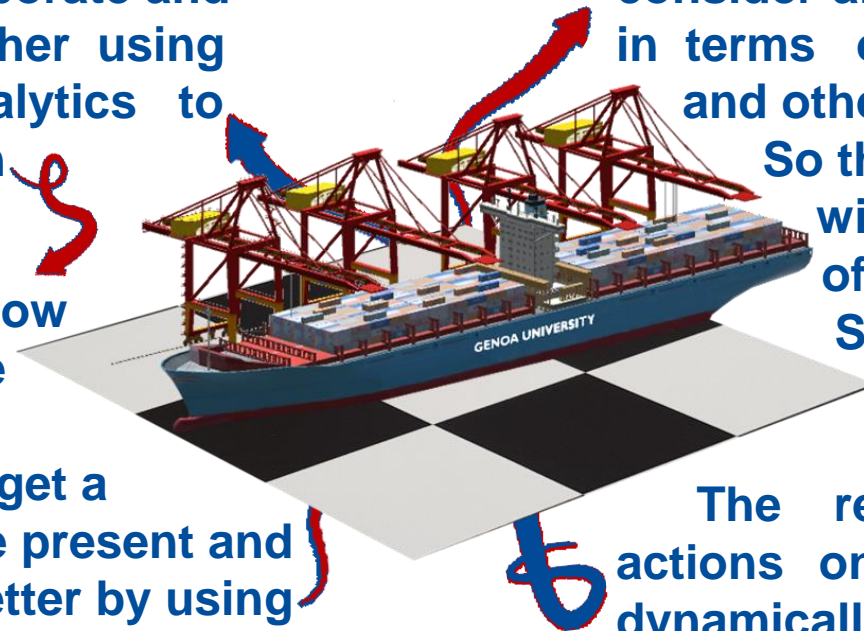
STRATEGOS promotes the new ways to use Quantitative Modeling and Analysis by preparing the new generations of Experts, among Engineers, Managers and Officers to be able to interact directly with the Top Decision Makers on Crucial Problems

STRATEGOS

Strategic Engineering allows to combine many different sources of data and to clean, elaborate and fuse them together using AI and Data Analytics to extract information.

This allow us to know what happen in the past and what is happening now to get a good picture of the present and to understand it better by using our up-to-date Models & AI

AI Artificial Intelligence



The Models are used to simulate the situation and the impact of our decisions but also to consider all possible alternatives in terms of situation changes and other players moves.

So the Decisions are made with benefits of Results of Simulation & Smart Systems based on AI

The real impacts of our actions on the field allows to dynamically refine our models & simulators by using advanced Machine Learning Techniques

The Strategos...



ἡ Στρατηγία κάλλιστα προμηθεΐται τά
τε ἄλλα καὶ περὶ τὸ μέλλον ἔσεσθαι,
οὐδὲ τῇ μαντικῇ οἶεται δεῖν ὑπηρετεῖν
ἀλλὰ ἄρχειν, ὡς εἰδυῖα κάλλιον τὰ περὶ
τὸν πόλεμον καὶ γιγνόμενα καὶ γενησόμενα

...owns the Art to Know better what is Happening or is Likely to Happen

STRATEGOS

The Strategos...

Lê o conscidera e mirë comme di senplici
strumenti pe focalizâ a seu energia,
cöse che peuan ese cangiaë quande
cangian e prioritæ: de neuve peuan
azonzise e de atre peuan ese eliminæ



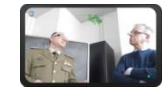
...looks at goals as to simply tools to focus positively the energy, these can be changed as his priorities change, new one added & others dropped

STRATEGOS

Important Partnership with major Agencies & Companies



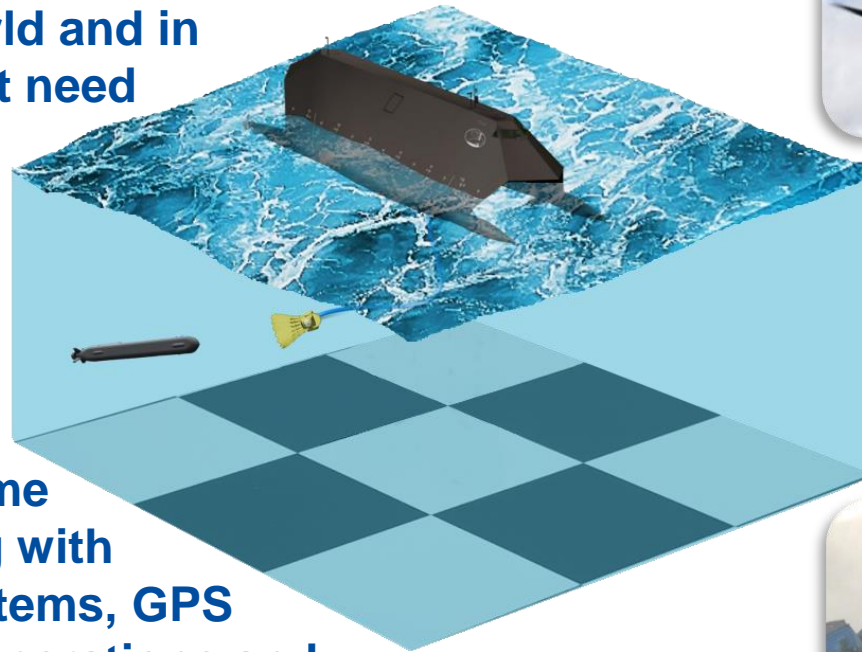
Currently, many Major Companies, Institutions and Agencies are in active Partnership with **STRATEGOS** on Workshops and Exercises, as well as on Internships (6 months), Summer Stages (3-6 weeks) and Project Initiatives



New Threats... & New Assets Real... and... Virtual

Nowadays, there are new Threats in Physical World and in Cyber Space that need to be considered

At the same time New Solutions Exists to improve Safety & Security in Extended Maritime Framework dealing with Cyberphysical Systems, GPS Spoofing, Hybrid Operations and Media or Cyber Attacks to Critical Infrastructures

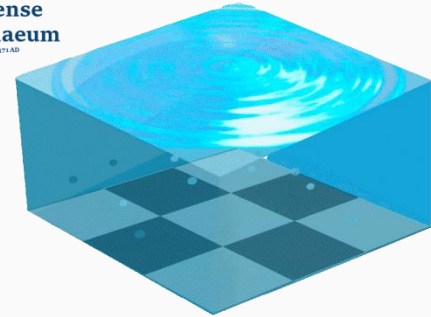


STRATEGOS

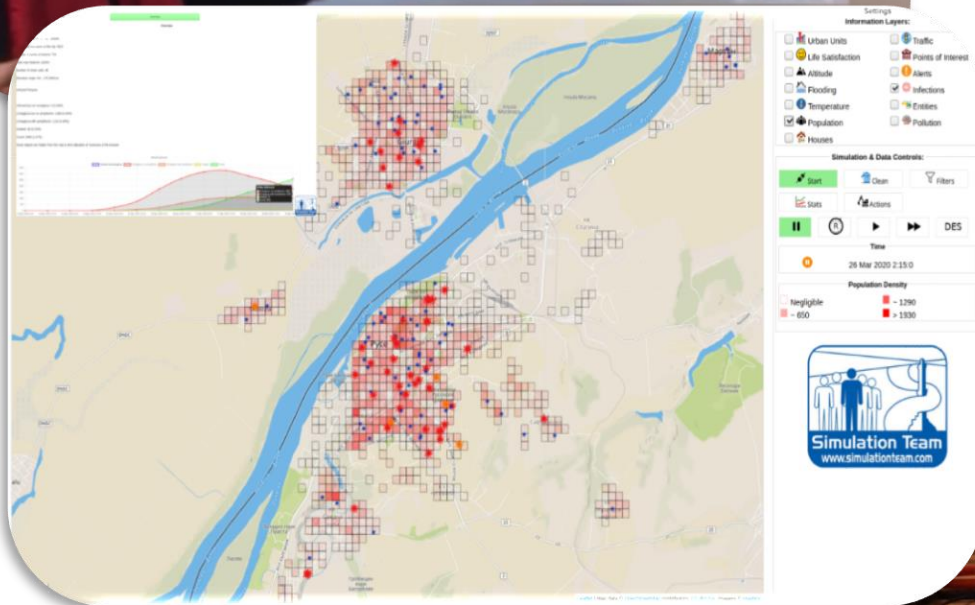


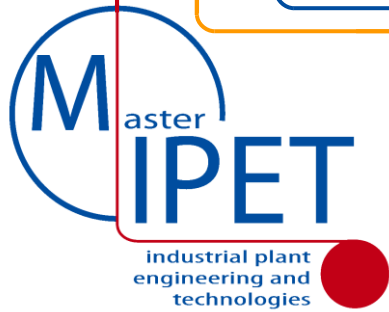
Master of Science in Strategic Engineering

STRATEGOS



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MIPET

**XIII Edition
2022**



DIME



CONFINDUSTRIA
GENOVA



Ordine Ingegneri Genova



Mastering Industrial Plant Engineering and Technologies is an initiative promoted by a joint Team of Academic Institutions, Industries and Associations. MIPET includes an International Master focused on these Issues. The MIPET Excellence is based on the strong cooperation among Academic and Technical Experts coming from Prestigious Universities and Leading Companies operating in this area with special attention to Energy, Iron & Steel, EPC, Large Industrial Plants and Process Industries, Oil & Gas



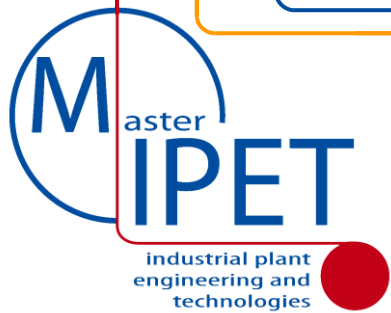
Prof. A.G. Bruzzone
MIPET Director

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Academia, Institutions & Industries

MIPET ORGANIZERS & SUPPORTING INSTITUTIONS



SUPPORTING COMPANIES



PARTNER UNIVERSITIES & INSTITUTIONS



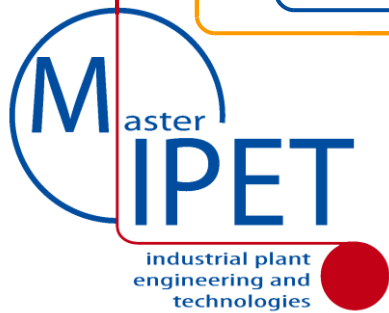
Prof. A.G. Bruzzone
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WHAT IS MIPET

MIPET is the **International Master in Industrial Plant Engineering of Genoa University** (il *Master Internazionale in Impiantistica e Tecnologie, Scuola Politecnica, Ingegneria, Università di Genova*).

MIPET is the *1st and most consolidated* International Master Program of Genoa University, **fully sponsored privately by Major Multinational Companies**, investing on young Engineers and looking for talents. **12 Successful Editions in 12 years** confirm the strong Industrial Interest in **MIPET**

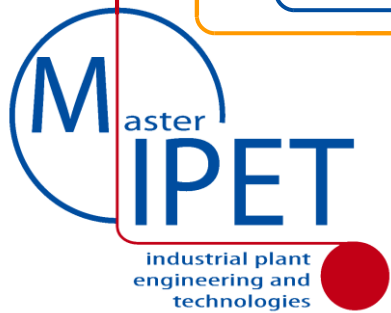


4 MONTHS TO WORK

MIPET XIII Edition starts end of **June 2022*** and puts you at **Work** in **only 4 months**. After Labs & Lectures, you will conduct your **Internship in a Leading Industry** for 3 additional months, just to present your **Project Work** and being ready to evaluate final Job Proposals by Companies. MIPET Industries participate in Selection Process, they invest time & money in **MIPET**, so it's not surprising that our **Placement Rate overpasses largely 80%**.

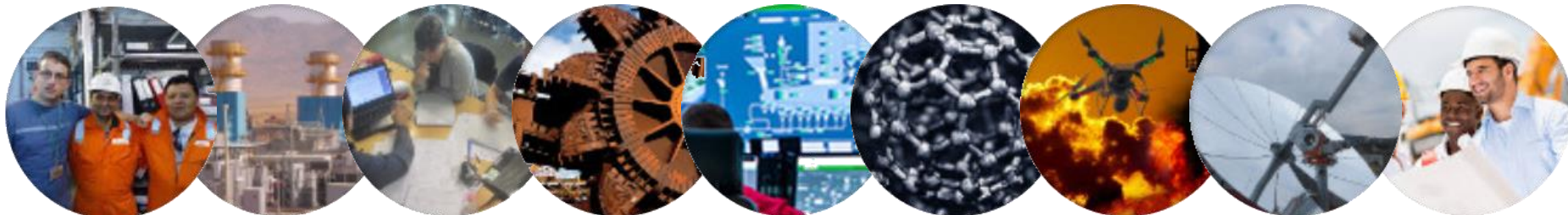


* MIPET guarantees possibility to participate to Engineers graduating in April, Academic Year last session
First Week is focused on English Lectures and there is a Summer Break in August



LEADING ENGINEERING ... AND MORE!

MIPET Program is developed by Industrial Top Experts & Academic Scientists sharing 50% teaching on Practice & Theory of **Technical Advances of Industrial Plants and Technologies**. In addition, **Soft Skills Courses** (e.g. Project Management, People Management, HR Orientation*, Spanish for Latin American Markets) and **Seminars**, by Managers, Engineers and Scientists of 5 Continents, prepare you to **Work all around the Globe**.



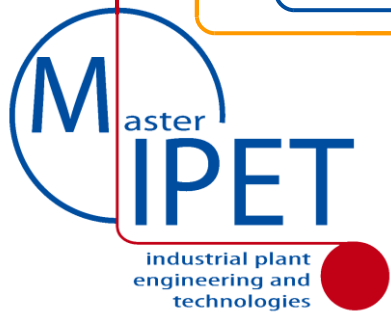
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* HR Human Resources



GOOD OPPORTUNITIES FOR JOB & YOUR CAREER

MIPET Outstanding Candidates get free registration, while large majority (usually 90%) receives **Grants** and have to pay only 1'900 Euro; by the way, MIPET Sponsors are expected to refund even this amount to students that they hire at the end.

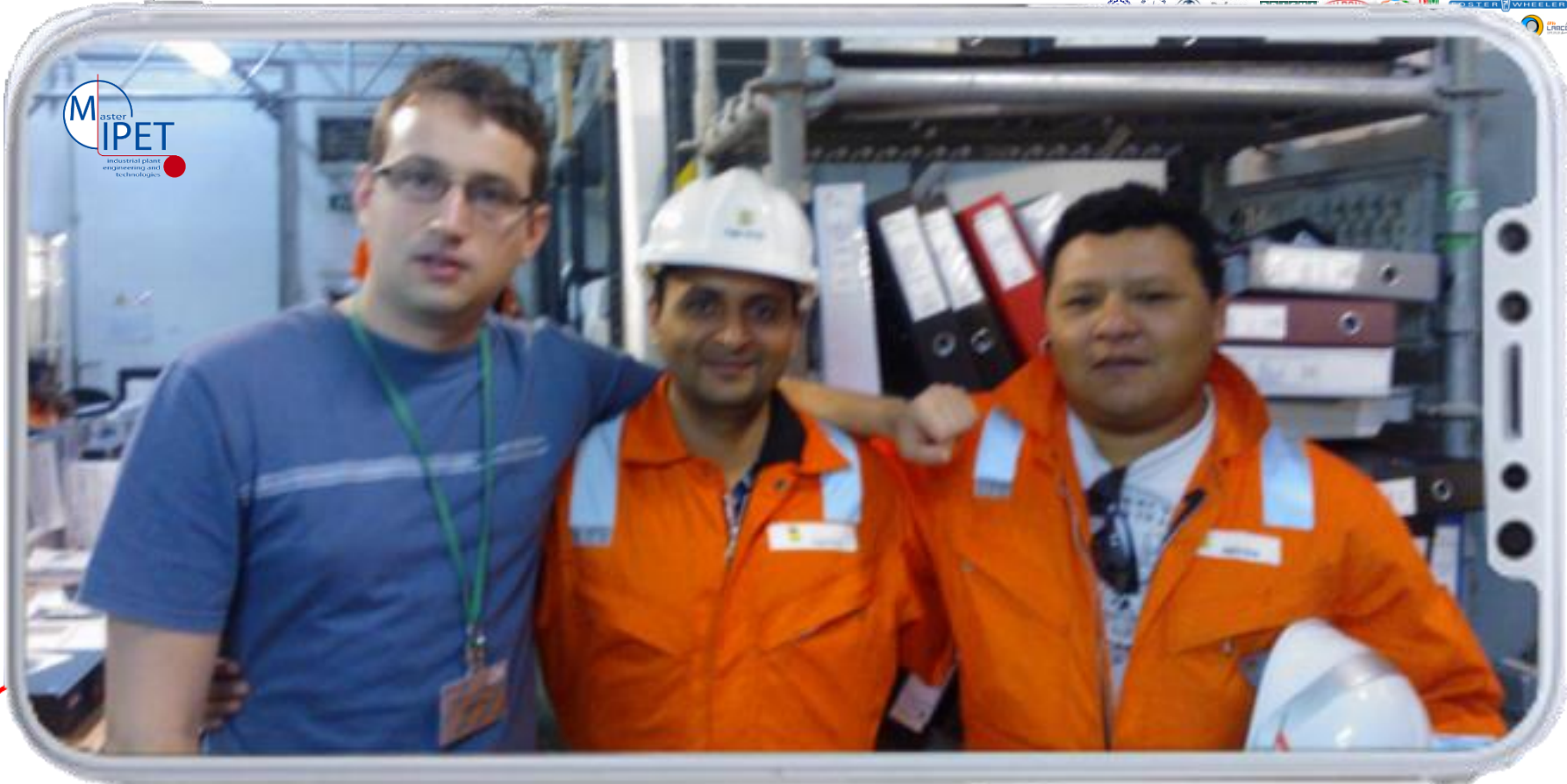
The MIPET Internships are usually paid by Industries.

This year, the Companies are offering **Great Job Opportunities** to **Italian Engineers** attending MIPET and willing to work, based in their Genoa Offices or in Italy.



Join
MIPET

Cerchiamo Ingegneri Genovesi per operare in Team Internazionali



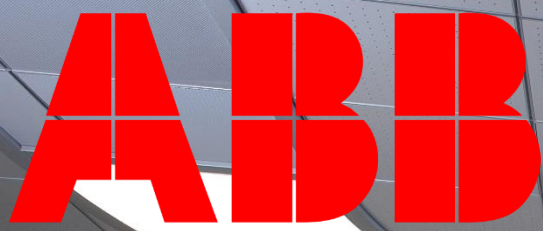
Master
IPET
industrial plant
engineering and
technologies

Questi Volantini sono una delle poche cose in Italiano nel MIPET

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technologies





Leader in Energy and Automation



MIPET: ABB Power System Division



Maurizio Barabino, Engineering Director Power Division in ABB Italy





Axpo
a full of energy
company



HORSA® GROUP

1Year1Day

Managing Director: **Paola Gazzo**

Hr People Development: **Chiara Giovannini**

HORSA® GROUP



Paola Gazzo Managing Director, Alessandra Ugolini, Manager. Horsa Devlab

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Combining our long consulting history, technology experience and scalable expert power



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innovating in your space?
We know how.



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RuleX

Rulex

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VR, AR, M&S, AI/IA, Big Data for Industries & Business Processes



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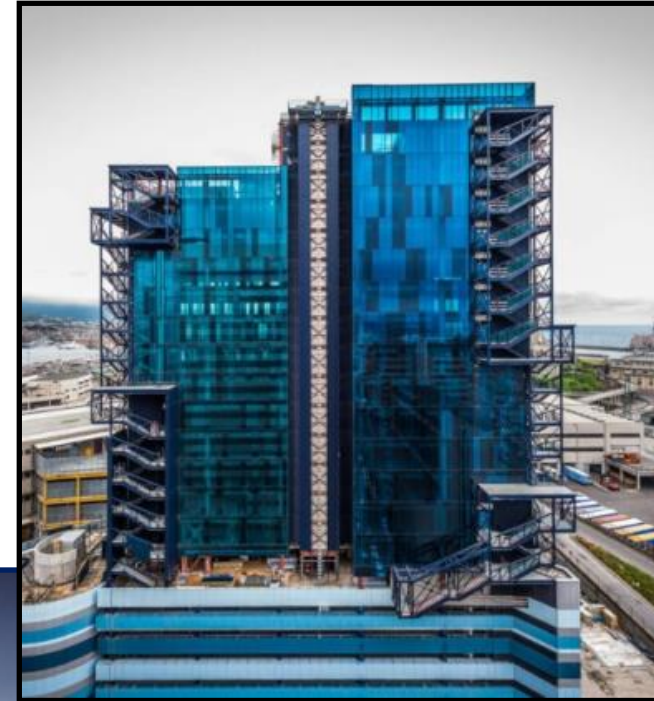


SMS group

Per candidature ed incontri conoscitivi potete inoltrare il vostro cv a:

- maria.savioli@paulwurth.com
- lucia.pastorino@paulwurth.com

Grazie !



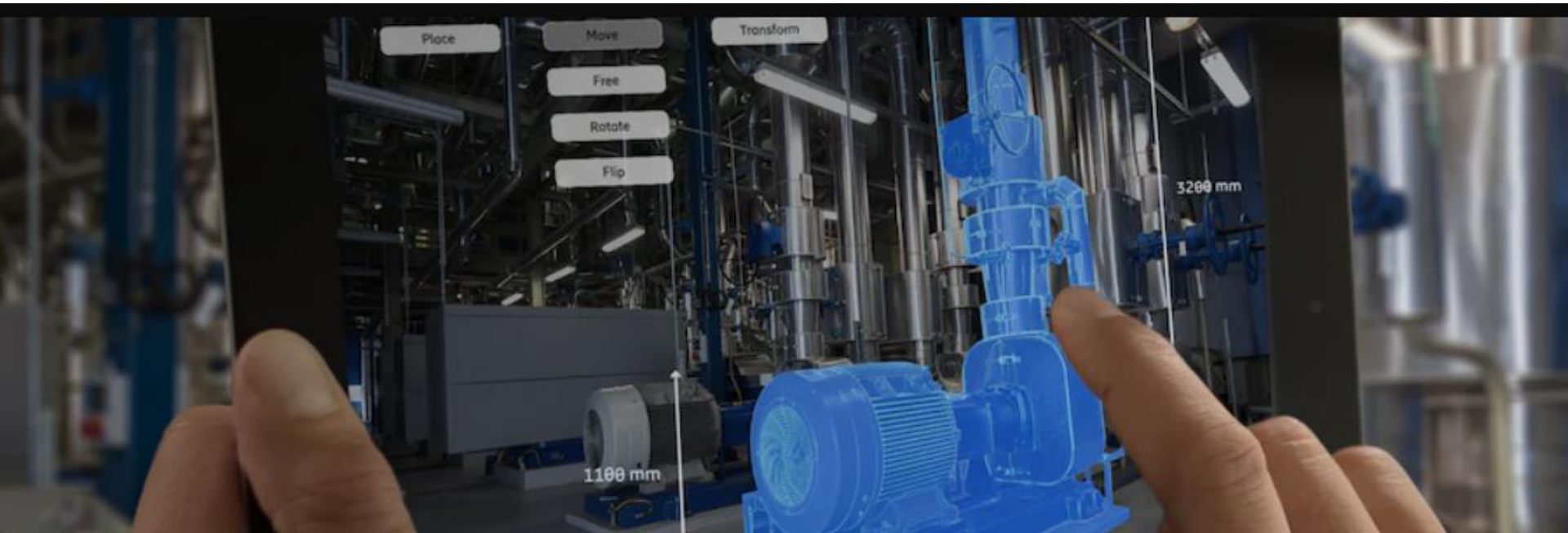




FINCANTIERI
The sea ahead



ERICSSON





Hitachi Energy







SEINGIM

ENGINEERING GROUP

Giulia Merighi Recruiting & Talent Acquisition Coordinator, Seingim Power

BPS

DEPLOYMENT



Adecco

Adecco

Trova il lavoro che fa per te

con il primo datore di lavoro in Italia.

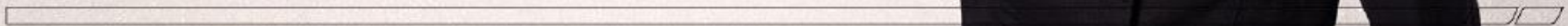


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VERNAZZA



Giulia Vernazza, Sales and Project Manager Polo Logistico, Giulia Macciò, Polo Logistico, Barbara Berta, HR Manager, Vernazza Autogru



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Esperienza ed Innovazione



staff[®]
AGENZIA PER IL LAVORO



Teresa Boniface, HR Manager & Chiara Delebi, manager, Staff

Technology Consulting & Engineering

ALTEN



ALTEN

ALTEN Italy

Ornella Giametta, Talent Acquisition Partner, Matteo Neviani, Business Manager di ALTEN ITALIA



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ENERGETICA

Energia & Ambiente

TRASPORTO GAS



ECOBONUS



TELERISCALDAMENTO



DISTRIBUZIONE GAS



INVESTOR RELATIONS



SPORTELLO del CONSUMATORE



KEY TECHNOLOGIES





Figures.

11+ML

Fatturato

100+

Clienti



Consulenza professionale e soluzioni innovative che spaziano dalla progettazione e realizzazione di sistemi informativi complessi alla gestione e governance dei processi, dai servizi di compliance aziendale alla gestione di servizi sistemistici e di networking.



PARTNER OF LEADERS



200 kW Powertrain Driver For Electric / Hybrid Boat

Client: POLIMI - Politecnico di Milano



Power converters for railway application – BALIN system

Client: Trenitalia



Plug- In Hybrid Boat Powertrain

Client: University of Genova



Dolomitech Advanced Propulsion

Client: Provincia autonoma di Trento

Hitachi Rail STS



*Marta Sciutto, HR Proxi Specialist e Fabiola Borrelli HR Recruiter Permanent Retail Synergie;
Katja Gallinella, EMEA Talent Acquisition Lead, Alessandro Morelli, EMEA Talent Acquisition Hitachi Rail*





Digital Analytics

Misurazione. La profonda comprensione dei dati.

Raccolta e analisi quantitativa e qualitativa, visualizzazione delle performance, implementazione di nuove metriche. Un continuo affinamento delle conoscenze informative è alla base di ogni buon risultato.



Digital Analytics



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ANALYTICS



ENTERPRISE
ARCHITECTURE



MARKETING
TECHNOLOGY



FULL STACK
DEVELOPMENT



BUSINESS
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MOBILE
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 - ✓ Former Soviet Union (UFA and Odessa Refineries)
 - ✓ Mediterranean Area (Egypt, Libya, Tunisia)
 - ✓ India (HMEL)
- providing Consulting Services
 - ✓ Strategic consulting, feasibility studies
 - ✓ Technical assistance
 - ✓ Process design studies
- and Software solutions: Prometheus DSS
 - ✓ Crude oil characterisation
 - ✓ LP Refinery Optimisation
 - ✓ Blending Optimisation
 - ✓ Operation Scheduling
 - ✓ Plant simulation / monitoring

+30k sqm

production area

600+

skilled workers

300k sqm

ships in 30+ years

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Un'ampia e innovativa offerta di **soluzioni software, hardware e servizi ti permette di disporre della migliore soluzione sul mercato** e di avvalerti di un unico Partner in grado di soddisfare le tue esigenze tecnologiche.

CONNESSI CON IL TUO BUSINESS

Attraverso personale altamente qualificato **il Cliente è seguito in ogni fase ed esigenza**: da un competente supporto pre-vendita per individuare la migliore soluzione, a un tempestivo supporto post-vendita; da una puntuale formazione per sfruttare al meglio le potenzialità delle soluzioni, a un costante aggiornamento su tematiche civilistiche, contabili, fiscali, giuslavoristiche e previdenziali.

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PRESENTI, EFFICIENTI, AL TUO SERVIZIO IN ITALIA...

Siamo al fianco dei nostri Clienti con **sedi in tutta Italia e più di 1.650 Partner**: così possiamo garantirti un supporto costante e tempestivo.

...E NEL MONDO

Supportiamo le necessità dei Clienti con sedi e filiali all'estero con nostre società in Austria, Brasile, Bulgaria, Francia, Germania, Romania, Spagna, Svizzera, UK, USA e oltre 350 Partner in 50 paesi del mondo.

ACCELERIAMO LA TUA INNOVAZIONE

Grazie a soluzioni innovative **acceleriamo i tuoi processi di trasformazione digitale e dematerializzazione.**



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Stefano Orgolesu, R&D Manager; Paolo Buschiazzo R&D, Senior Engineer, Selesta Ingegneria

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UNIVERSITA' DI GENOVA

✓ **22 Novembre 2021**

1year1day (in presenza)

<https://www.simulationteam.com/1year1day/>



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Siamo una realtà attiva nel mercato della consulenza informatica e ingegneristica e supportiamo i nostri clienti e partner nel loro sviluppo tecnologico creando soluzioni personalizzate e aiutandoli a raggiungere più velocemente i risultati prefissati.



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*(Web) Arianna Romano, Recruiter, Adriana Perfetto, Junior Recruiter,
Veronica Sasso, HR Senior Recruiter, AKKA & Modis soon to become AKKODIS*

Questions & Free Discussion...



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A vertical column of logos on the right side of the slide, including ABB, PAUL WIRTH, INNOVA, and SUNDARER.





Accesso Live e Virtuale, per ulteriori informazioni, [prego contattare 1year1day@simulationteam.com](mailto:1year1day@simulationteam.com)
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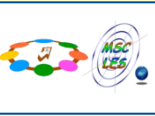
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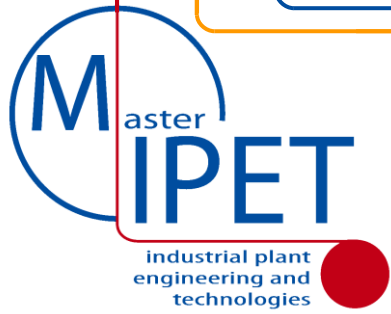
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References

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